

CAREER FAIR GUIDE



400
Employment

STUDENT LIFE

 Washington
University in St. Louis

THE CAREER CENTER



Inside:
Career Fair Map
Helpful tips
Employer Profiles

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STUDENT LIFE

 Washington
University in St. Louis
THE CAREER CENTER

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Getting Ready for the Career Fair

The Spring 2007 Job & Internship Career Fair will be held on Friday, February 2 from 10 a.m. to 2 p.m. in the Athletic Complex. Take a few minutes now to prepare, so that you are ready to go this Friday.

Tip #1: Make Your Resume Shine
Employers will be evaluating your resume in mere seconds, as you stand in front of their booth at the fair. Whether you are looking for an internship or job, your resume should not only detail your experience, but also showcase professional skills that you have developed through these activities.

To get help with your resume, stop by a Career Center office during drop in hours, no appointment necessary!

157 Umrath Hall: M-T, 12-8 p.m.

157 Umrath Hall: W-F, 12-5 p.m.

204 Lopata Hall: T, Th, 1:30-5

p.m.

Tip #2: Map Out a Strategy.
Flip through the Career Fair Guide to learn more about the organizations that are coming to the fair. Pick three or four organizations that truly interest you; then, research the organizations thoroughly to find out more about what the organization does and what their opportunities might entail.

Where can you look for information? Here are a few places:

- eRecruiting, The Career Center's on-line job and internship profile database, has company profiles on thousands of organizations. You can search for any company by typing its name surrounded by quotation marks ("Boeing") or by typing a keyword from its name (Abercrombie). Click on the Employer's name to learn more.

- Read the organization's own Web site. It sounds simple, but you'll learn about its products and/or services, as well as the positions that might be available.
- Use Hoovers.com or LexisNexis to find recent information about the organization.

Tip #3: Prepare a Few Questions.
You'll have a few minutes to talk with each recruiter you visit at the Career Fair. You'll want to have a few questions in mind to ask them; this about you getting to know them, too. Questions might include:

- What specific skills make a candidate stand out for this position?
- What might a day look like for someone in this position?

Tip #4: What Should I Bring?
You are going to have your hands full with information that organizations give you (plus all the free little toys), so it's important to be organized. There will be a spot at the fair to stow your bag.

- Bring 10-15 clean copies of your resume, printed on quality resume paper.
- A clean folder or portfolio, with copies of your resume tucked neatly inside.
- Your 30-second Personal Commercial (See "Your 30-Second Commercial" Article)
- Energy!

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Be sure to stop by our booth at the recruiting fair on February 2nd!

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Disciplines of Interest
Mechanical & Electrical Engineer
Business with/Supply Chain Management
Industrial Engineering

**VISIT OUR RECRUITERS AT THE JOB FAIR ON
FEBRUARY 2nd OR CHECK OUR JOB POSTINGS
WITH THE CAREER CENTER**

What to Wear to the Career Fair

We're guessing that you'll spend at least a few minutes worrying about what to wear to the Career Fair. Above all, you want to look professional, neat and sharp. This is your chance to make a strong first impression that shows your enthusiasm and level of interest in an opportunity.

We strongly recommend that you wear a professional suit. A professional suit includes matching dress slacks and a blazer. It is best to wear a dark color such as black, grey or navy blue. Women can choose either a knee-length skirt or pants. You should wear a dress shirt or blouse that is conservative and has been neatly pressed. Here are a few dos and don'ts:

DO...

- Use makeup and jewelry sparingly.
- Make sure your hair appears neat and is away from your face.
- Women should wear heels that are clean and professional looking. We recommend wearing a low heel, as you'll be on your feet for a while! If you choose to wear hose, make sure they are free of runs.
- Men should wear dark socks with polished dress shoes. In terms of a tie, make sure it matches your shirt and is not too loud or crazy. We recommend a solid tie or one with a simple stripe.
- Break out the iron or go to the dry cleaners! Make sure your suit looks clean and is wrinkle free.

DON'T...

- Wear anything that is low cut.
- Wear heels that you would wear to a club.
- Wear flip flops or tennis shoes.
- Come dressed for a work out.
- Put on excessive perfume or cologne.

If you don't own a suit, don't start sweating. Not everyone will have access to a suit, especially if you are hearing this for the first time only two days before the fair. However, you are going to need a suit at some point in your college career, no matter your plans after graduation. Consider buying a suit now so that you can get the most use out of it over the next few years.

Here are a few tips for the suit-less:

- Go shopping - okay, so that was obvious. Don't forget places like the Scholarship on Clayton Road or Marshalls/T.J. Maxx. Also check out factory outlet stores at St. Louis Mills Mall.
- Consider borrowing something from a friend.
- Find a blazer or sport coat and pair it with pants. Suits can often be more expensive than buying two pieces separately. Just make sure they match and look professional.
- If you cannot find a suit or blazer/pant combination, wear a dress shirt with a pair of dark dress slacks. Make sure to tuck in your shirt and wear a simple belt. Men should always wear a tie.

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Supply Chain Management
Visual Merchandising

Visit us at the Career Fair 2/2/07
On-Campus Interviews 2/20/07

Working the Career Fair

So, you've managed to find an iron, put on your suit and read up on the more than 90 organizations coming to the Career Fair. But, once you get there, what do you do exactly?

Working a Career Fair is about making a connection with organizations that interest you. Career Fairs provide an opportunity that you rarely get when applying for internships or jobs – face time. You get at least a few minutes of time to tell the recruiter why they must hire you.

While we are certain that you know this, we always see this phenomenon at Career Fairs. Students show up and then spend 30 minutes or more sitting outside the fair or standing at the outskirts trying to avoid "them." We know that a Career Fair can be intimidating and overwhelming, but you didn't get all gussied up to sit on the sidelines. Plus, a Career Fair can be a long day for a recruiter; the people who get out there first and show some excitement are going to make the best impression. So, no more sitting outside – get in there and go at it.

You have a huge advantage with this Career Fair – you have the map and organization list two days ahead of time. Use that to your advantage. Find the three or four organizations that interest you the most and map out where their booths will be. Do some research to find out more about the organization and their openings. The better your game plan, the more comfortable you'll feel when you arrive at the fair.

We recommend going to an employer that is lower on your interest list first. This gives you a chance to get the butterflies out of

your stomach before you approach your top choices. Treat this first visit like it is your top choice and give it all you've got. Start with your 30-Second Commercial, ask questions and listen to what the recruiter is telling you. Make sure you body language stays open and inviting – don't cross your arms or sway back and forth. Maintain good eye contact. Offer your resume if it seems appropriate and you are truly interested in the organization. Make sure to ask the recruiter for a business card.

See, that wasn't so hard. Now, start your game plan. Go around the fair in a methodical fashion, so you don't forget to talk with anyone. Make sure to visit your top choices, but also keep an open mind. Talk to anyone who sounds even a tiny bit interesting – you might find something that is perfect for you. Even if you decide it might not be for you, it is still good practice.

After the fair is over, go home and write a thank you note to every recruiter with whom you spoke. Thank them for their willingness to share information with you and reemphasize your enthusiasm for the position. We recommend hand writing a thank you note and mailing it; an email is a second option.

If you are still nervous, or not sure what to do when you get to the fair, stop by The Career Center table. Career Advisors will be staffing the table throughout the entire fair to help you manage your anxiety and make the most of your time. The Career Center table is table #49 (see the map on page 10-11).

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Poplar Bluff, MO

• Sr. Manufacturing Engineer • Manufacturing Engineer

Dyersburg, TN

• Manufacturing Engineer • Industrial Engineer

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NORDYNE

www.nordyne.com

M/F/EEOC

Developing Your 30-Second Commercial

Whether you randomly meet someone in an elevator or are talking with a recruiter at the Career Fair, you need to start off with a smooth introduction. You may have heard of a 30-Second Commercial, Pitch, or Elevator Speech. All of these things allude to the way you introduce yourself to another person in a strong and assertive manner. Think of it this way - you have less than 30 seconds to grab someone's attention and explain why you are interested in talking with him/her. In a way, this is your answer to one of the most ambiguous interview questions you'll be asked - "Tell me about yourself."

Introducing Yourself at the Career Fair

When introducing yourself to a recruiter at the fair, you'll want to sound polished but natural and conversational. This is something

you should practice with friends, or even in front of a mirror. It may seem a little dumb, but the more you practice, the less likely you will freeze up when you try it for real.

Make sure you cover the basics such as your name, year in school (i.e., I'm graduating this May) and major. Beyond that, you also want to show enthusiasm for that organization and the positions they have listed in this guide. Show off that you have done your homework about the organization and that you have made the connection between your own skill set and interests and what they are looking for in a new hire.

Keep in mind that at a Career Fair, the recruiter has some questions they'll want to ask every student they talk with. You may not get a chance to say your 30-second commercial in one breath, but keep it in the back of

your mind and use it as your home base, so to speak. Come back to it in a pinch and use it as a jumping off point to talk about your interests and experience in more detail.

Here are a few samples:

Hi, my name is Kim Lee. I'm graduating this May with an English degree. I'm interested in working in nonprofit development and am really excited to hear more about your organization. I spent this past summer interning at XYZ Nonprofit and was able to hone my organizational and communication skills - two skills I know are important in this area. Can you tell me more about full-time opportunities with your company?

Hi, my name is Kim Lee. I'm a junior, majoring in economics. I'm interested in a summer internship

with your company. I read that you are looking for interns to help with financial modeling and statistical analysis. That caught my attention - I've gotten just a taste for financial modeling and am extremely interested in growing my skills in this area. Can you tell me more about your summer internship program?

Hi, my name is Kim Lee. I'm a senior, majoring in history and organizational behavior. I'm looking for an opportunity that will allow me to use my creativity alongside a more strategic approach to solving problems. I've had internships in marketing and human resources, and I think opportunities with your organization sound challenging and exciting. I know you are looking for someone who is willing to relocate and I am excited by that challenge as well. Can you tell me more about your rotational program?

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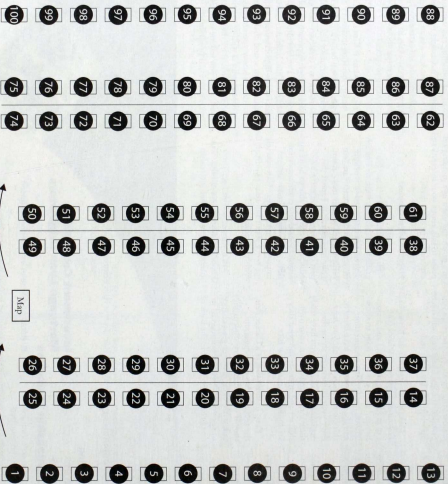
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- (2) Abercrombie & Fitch
- (3) Ameren Corporation
- (4) Ameriprise Financial Services, Inc.
- (5) Applied Manufacturing Technologies, Inc.
- (6) ARCO National Construction Company
- (7) AT&T
- (8) BJC HealthCare
- (9) Bloomberg L.P.
- (10) The Boeing Company
- (11) Breakthrough Collaborative
- (12) Brown Shoe Company
- (13) Build-A-Bear Workshop
- (14) Burns & McDonnell
- (15) Cargill
- (16) Caterpillar Inc
- (17) Center of Creative Arts
- (18) Centric Group
- (19) Cerner Corporation
- (20) Cincinnati Children's Research Foundation
- (21) Citigroup
- (22) ConAgra Foods Inc.
- (23) Cooper B-Line
- (24) Corporate Executive Board
- (25) Cultural Exchange Network
- (26) Cultural Festivals
- (27) Educational Multimedia, Inc.
- (28) Edward Jones
- (29) Emerson Process Management
- (30) Enterprise Rent-A-Car
- (31) Fair Saint Louis Foundation / Celebrate St. Louis
- (32) Federal Deposit Insurance Corporation
- (33) Fifth Third Bank
- (34) Fund For Public Interest Research
- (35) Genome Sequencing Center Outreach Department
- (36) Grassroots Campaigns, Inc.
- (37) Greenline Financial Technologies
- (38) Highland Homes
- (39) The Hillstone Restaurant Group
- (40) Humane Society of Missouri
- (41) Japan Information Center
- (42) Kaplan Test Prep and Admissions
- (43) KDHX
- (44) KETC Channel 9 PBS
- (45) Koch Supply & Trading LP
- (46) Larson Engineering, Inc.
- (47) Lehman Brothers
- (48) Campus Opportunities
- (49) Career Center Information Table
- (50) Liz Claiborne, Inc
- (51) Macy's Midwest
- (52) Meds & Food For Kids
- (53) Mercy Volunteer Corps
- (54) The Michelson Organization
- (55) Miller Brewing Company
- (56) Missouri Division of Youth Services
- (57) MonsterCommerce
- (58) NARAL Pro-Choice Missouri
- (59) National MS Society- Gateway Area Chapter
- (60) NISA Investment Advisors, LLC
- (61) Nooter/Eriksen
- (62) Nordyne, Inc.
- (63) Northwestern Mutual Financial Network
- (64) Office of Congressman Wm. Lacy Clay
- (65) PERI Formwork Systems;
- (66) Pfizer
- (67) Pi Beta Phi Fraternity
- (68) Princeton Review
- (69) Procter & Gamble Manufacturing Company
- (70) Professional Employment Group (PEG)
- (71) Quantitative Services Group
- (72) Raytheon
- (73) Relay Sponsorship & Event Marketing
- (74) Renaissance Financial
- (75) Reuters
- (76) Saint Louis Science Center
- (77) Scottrade, Inc.
- (78) Spectrum Healthcare Resources
- (79) Sporting News
- (80) SRC Holdings Corporation
- (81) State Farm Insurance Companies
- (82) Stephen Ministries of St. Louis
- (83) Steve & Barry's University Sportswear
- (84) Stifel Nicolaus & Company
- (85) St. Louis Metropolitan Police Department
- (86) Synergy IT Solution, Inc.
- (87) Today's Staffing
- (88) UBS
- (89) Union Pacific Railroad
- (90) U.S. Air Force / Air Force ROTC
- (91) U.S. Department of the Navy
- (92) U.S. Marine Corps Officer Selection Office
- (93) U.S. Postal Service Information Technology Center
- (94) Vertis Communications
- (95) Walgreens
- (96) The Wilson School
- (97) WU Office Of Undergraduate Admissions
- (98) Young Innovations
- (99) Youth In Need

Employer Profiles

Abengoa Bioenergy Corporation

Industry: Biotechnology
Jobs Being Recruited: MBA Interns, Engineers, Accounting Professionals, Administrative Personnel
Majors Being Recruited: All Majors
Location: Chesterfield, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Abercrombie & Finch

Industry: Fashion
Jobs Being Recruited: Manager In Training
Majors Being Recruited: All Majors
Location: various locations

Do you hire interns? No
 Do you hire co-ops? No

Ameren Corporation

Industry: Energy/Utilities
Jobs Being Recruited: Various
Majors Being Recruited: Chemical Engineering, Civil Engineering, Economics, Electrical Engineering, Engineering, Engineering Management, Environmental Engineering, Finance, Mechanical Engineering
Location: Various

Do you hire interns? Yes
 Do you hire co-ops? Yes

Ameriprise Financial Services, Inc.

Industry: Finance/Banking - Financial Services/Planning
Jobs Being Recruited: Financial Advisor, Summer Field Intern
Majors Being Recruited: All Majors
Location: Chesterfield, St. Louis

Do you hire interns? Yes
 Do you hire co-ops? No

Applied Manufacturing Technologies, Inc.

Industry: Engineering - Manufacturing
Jobs Being Recruited: Entry-Level - Engineering
Majors Being Recruited: Computer Engineering, Electrical Engineering, Mechanical Engineering
Location: St. Louis and/or Orion, MI

Do you hire interns? No
 Do you hire co-ops? No

ARCO National Construction Co.

Industry: Construction
Jobs Being Recruited: Project Manager, Coop
Majors Being Recruited: Architecture, Civil Engineering, Construction Management
Location: St. Louis, Chicago, Tampa, Atlanta, Philadelphia

Do you hire interns? Yes
 Do you hire co-ops? Yes

AT&T (formerly known as SBC)

Industry: Technology - Other, Telecommunications
Jobs Being Recruited: Summer Management Program - Summer Manager
Majors Being Recruited: All Majors
Location: Dallas, Chicago, San Ramon, San Antonio

Do you hire interns? Yes
 Do you hire co-ops? No

BJC HealthCare

Industry: Healthcare
Jobs Being Recruited: Senior Analyst, Analyst, Intern
Majors Being Recruited: Computer Engineering, Computer Science, Health Administration, Information Management
Location: St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? Yes

Bloomberg, L.P.

Industry: Finance/Banking - Financial Services/Planning
Jobs Being Recruited: 2007 Financial Software Developer, 2007 Financial Software Developer Intern, Entry Level Financial Sales
Majors Being Recruited: Computer Engineering, Computer Science, Economics, Electrical Engineering, Engineering, Engineering Management, English, English Literature, Finance, History, International Business, International Studies, Japanese, Korean, Literature, Management, Marketing, Math, Physics, Political Science, Statistics, SSM/SSE, Korean, Psychology, Romance Languages
Location: New York, NY, New Jersey

Do you hire co-ops? Yes

Boeing Company, The

Industry: Aviation/Aerospace
Jobs Being Recruited: Entry Level
Majors Being Recruited: Accounting, Aerospace Engineering, Biological & Engineering Sciences, Business, Chemical Engineering, Civil Engineering, Computer Engineering, Computer Science, Construction Management, Economics, Electrical Engineering, Engineering, Engineering
Location: Nationwide

Do you hire interns? Yes
 Do you hire co-ops? Yes

Breakthrough Collaborative

Industry: Education/Academia - Other
Jobs Being Recruited: Breakthrough Teacher
Majors Being Recruited: All Majors
Location: 28 locations in the U.S. and one in Hong Kong

Do you hire interns? Yes
 Do you hire co-ops? No

Brown Shoe Company

Industry: Fashion, Retail/Merchandising
Jobs Being Recruited: Business Internship
Majors Being Recruited: All
Location: St. Louis, MO & Madison, WI

Do you hire interns? Yes
 Do you hire co-ops? No

Build-A-Bear Workshop

Industry: Retail/Merchandising
Jobs Being Recruited: Help Desk
Analytists, Marketing Support Bear, Web Programmer Bear, Web Animator Bear, Assistant Product Developer
Majors Being Recruited: Accounting, Business, Communications & Journalism, Computer Engineering, Computer Science, Fashion Design, Finance, French, Graphic Design, Information Management, International Business, International Studies, Marketing, Organizations & Human Resources
Location: Bearquarters, Saint Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Burns & McDonnell

Industry: Engineering
Jobs Being Recruited: Entry Level Engineer, Engineering Intern/Co-op
Majors Being Recruited: Chemical Engineering, Civil Engineering, Electrical Engineering, Environmental Engineering, Mechanical Engineering
Location: Kansas City & St. Louis, MO; Houston, TX; Chicago, IL; Denver, CO

Do you hire interns? Yes
 Do you hire co-ops? Yes

Campus Opportunities - Washington University

Industry: Education/Academia
Jobs Being Recruited: Career Development Fellow, Career Peers, Other Campus Fellowships
Majors Being Recruited: All
Location: St. Louis, MO

Cargill

Industry: Agriculture/Farming/Agribusiness
Majors Being Recruited: All Majors

Do you hire interns? Yes
 Do you hire co-ops? Yes

Caterpillar Inc.

Industry: Manufacturing
Jobs Being Recruited: Engineering Research
Majors Being Recruited: Chemical Engineering, Computer Engineering, Electrical Engineering, Engineering, Mechanical Engineering
Location: Peoria, IL

Do you hire interns? Yes
 Do you hire co-ops? No

Center of Creative Arts (COCA)

Industry: Nonprofit Organization
Jobs Being Recruited: Development Interns, Performing Arts, Dance, Theater, Accounting, Information Technology, Urban Arts
Majors Being Recruited: All
Location: St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Centric Group

Industry: Wholesale
Jobs Being Recruited: Sales, Marketing, Information Technology, Accounting
Majors Being Recruited: Accounting, Business, Computer Science, Graphic Design, Information Management, Management, Marketing, Operations & Manufacturing Management, Organizations & Human Resources
Location: St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Center Corporation

Industry: Biotechnology, Consulting
Healthcare, Engineering - Computer,
Healthcare - Other, Technology -
Hardware, Technology - Information
Systems, Technology - Software
Jobs Being Recruited: Technical Intern
Software Engineer, Technical Intern
System Engineer, Full Time - Software
Engineer, Full Time - System Engineer
Majors Being Recruited: Bioengineering
Biomedical Engineering, Biomedical
Engineering, Computer Engineering,
Computer Science, Electrical
Engineering, Health Administration,
Information Management, Systems
Science/Engineering
Location: Kansas City, MO

Do you hire interns? Yes
Do you hire co-ops? No

Cincinnati Children's Research
Foundation

Industry: Biotechnology, Healthcare -
Laboratory/Research, Research, Sciences
- Life Sciences
Jobs Being Recruited: Postdoctoral
Fellows, Research Assistants, Clinical
Research Coordinators
Majors Being Recruited: Biochemistry,
Biomedical / Biomedical Engineering,
Biology, Biomedical Engineering,
Molecular Biology, Psychology
Location: Cincinnati, OH

Do you hire interns? No
Do you hire co-ops? No

Citigroup

Industry: Finance/Banking
Jobs Being Recruited: North America
Global Consumer Group Technology
Leadership Internship Program
Majors Being Recruited: Computer
Engineering, Computer Science
Location: Baltimore, MD; Chicago, IL;
Cincinnati, OH; Dallas, TX; Jacksonville,
FL; Sioux Falls, SD; St. Louis, MO.

Do you hire interns? Yes
Do you hire co-ops? No

ConAgra Foods Inc.

Industry: Accounting, Finance/Banking
Majors Being Recruited: Accounting,
Finance

Do you hire interns? Yes

Cooper B-Line

Industry: Engineering
Jobs Being Recruited: Manufacturing
Engineer, Design Engineer, Industrial
Engineer, Engineering Development
Program
Majors Being Recruited: Engineering,
Engineering Management
Location: St. Louis Metro and Dallas, TX

Do you hire interns? No
Do you hire co-ops? Yes

Corporate Executive Board

Industry: Consulting
Jobs Being Recruited: Sales Associate,
Research Analyst Intern
Majors Being Recruited: All Majors
Location: Washington, DC

Do you hire interns? Yes
Do you hire co-ops? No

Cultural Exchange Network
Industry: Non-Profit - Foundations
Jobs Being Recruited: Intern in England,
Intern in Australia
Majors Being Recruited: All Majors
Location: England, Australia

Do you hire interns? No
Do you hire co-ops? No

Cultural Festivals

Industry: Arts & Entertainment
Jobs Being Recruited: Production and
Programming Intern, Marketing and PR
Intern

Do you hire interns? Yes

Educational Multimedia, Inc.

Industry: Nonprofit Organization
Jobs Being Recruited: Film and Media
Specialist, Marketing/PR Specialist,
Development Director
Location: St. Louis

Do you hire interns? Yes
Do you hire co-ops? Yes

Edward Jones

Industry: Finance/Banking - Financial
Services/Planning
Majors Being Recruited: Accounting,
Business, Economics, Finance,
Information Management, International
Business, Management, Marketing,
Organizations & Human Resources,
Political Economy
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

Emerson Process Management

- Refining and Chemical Industry Center
Industry: Engineering - Chemical,
Engineering - Electrical, Engineering -
Mechanical
Jobs Being Recruited: Co-op, Engineer I
Majors Being Recruited: Chemical
Engineering, Electrical Engineering,
Mechanical Engineering
Location: St. Louis, Kansas City, Houston

Do you hire interns? No
Do you hire co-ops? Yes

Enterprise Rent A Car Information
Technology

Industry: Technology - Information
Systems
Jobs Being Recruited: Software Engineer,
Test Engineer, Network Engineer,
Business Analyst, Legal Compliance
Researcher
Majors Being Recruited: Computer
Engineering, Computer Science, Electrical
Engineering, Engineering, Mathematics,
Mechanical Engineering
Location: St. Louis, Missouri

Do you hire interns? Yes

Fair Saint Louis Foundation / Celebrate
St. Louis

Industry: Arts & Entertainment - Music,
Nonprofit Organization
Jobs Being Recruited: Office Intern
Majors Being Recruited: Communications
& Journalism, Management, Marketing,
Visual Communications, Writing (minor
only)
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

Federal Deposit Insurance Corporation
(FDIC)

Industry: Accounting, Finance/Banking
Jobs Being Recruited: Financial
Institution Specialist
Majors Being Recruited: Accounting,
Finance, Marketing, Mathematics
Location: St. Louis, MO; Columbia,
MO; Springfield, MO; Kansas City, MO;
Nationwide

Do you hire interns? Yes
Do you hire co-ops? Yes

Fifth Third Bank

Industry: Finance/Banking
Jobs Being Recruited: Financial Center
Manager, Customer Service Manager,
Mortgage Loan Originator, Relationship
Manager, Security Retail Investment
Consultant
Location: St. Louis, MO

Do you hire interns? No
Do you hire co-ops? No

Fund for Public Interest Research

Industry: Non-Profit - Non-Government
Organizations
Jobs Being Recruited: Citizen Outreach
Director
Majors Being Recruited: All Majors
Location: Nationwide

Do you hire interns? No
Do you hire co-ops? No

Genome Sequencing Center Outreach
Department

Industry: Biotechnology
Jobs Being Recruited: Research
Technicians I, II, Summer Interns
Majors Being Recruited: Biochemistry,
Biological & Engineering Sciences,
Biology, Chemistry, Molecular Biology
Location: Washington University School
of Medicine

Do you hire interns? Yes
Do you hire co-ops? No

Grassroots Campaigns, Inc.

Industry: Non-Profit - Community
Organizations/Activism
Jobs Being Recruited: Citizen Outreach
Director, Field Organizer
Majors Being Recruited: All Majors
Location: Nationwide

Do you hire interns? No
Do you hire co-ops? No

Greenline Financial Technologies
Industry: Engineering - Computer
Majors Being Recruited: Computer
Engineering, Computer Science
Location: Chicago, IL

Do you hire interns? Yes
Do you hire co-ops? No

Highland Homes
Industry: Architecture - Residential,
Arts & Entertainment - Graphic Arts,
Communications/Media - Advertising,
Communications/Media - Marketing/
PR, Construction, Consulting -
Environmental, Corporation, Private
Firm, Real Estate
Jobs Being Recruited: Architecture
Intern, Marketing/Advertising Intern,
Accounting Department Intern, CEO
Assistant, C/O Intern
Majors Being Recruited: All Majors
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

Hillstone Restaurant Group, The

Industry: Food and Beverage, Hospitality
Jobs Being Recruited: Restaurant
Management
Majors Being Recruited: All Majors
Location: Various Cities

Do you hire interns? Yes
Do you hire co-ops? No

Humane Society of Missouri

Industry: Non-Profit - Other, Nonprofit
Organization
Jobs Being Recruited: Intern
Majors Being Recruited: All Majors
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? No

Japan Information Center

Industry: Education/Academia
Jobs Being Recruited: Assistant Language Teacher, Coordinator at Int'l Relations
Location: Japan

Do you hire interns? No
 Do you hire co-ops? No

Kaplan Test Prep and Admissions

Industry: Academic
Jobs Being Recruited: Teachers, Operations Manager-Columbia, Marketing Manager-Columbia
Majors Being Recruited: All Majors
Location: St. Louis and Columbia, MO

Do you hire interns? Yes
 Do you hire co-ops? No

KDHX

Industry: Arts & Entertainment - Film/Video, Arts & Entertainment - Music, Nonprofit Organization
Jobs Being Recruited: Audio Production Internship, Video Production Internship, Graphic Design Internship, Membership Coordinator Internship, Volunteer Coordinator Assistant Internship
Majors Being Recruited: Communications & Journalism, English, Film & Media Studies, Graphic Design, Marketing, Music, Writing (minor only)
Location: St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? Yes

KETC Channel 9 PBS

Industry: Nonprofit Organization
Location: St. Louis

Do you hire interns? Yes
 Do you hire co-ops? No

Koch Supply & Trading LP

Industry: Energy/Utilities
Jobs Being Recruited: Commercial Trainers
Majors Being Recruited: Economics, Engineering, Finance, Mathematics
Location: Houston, TX

Do you hire interns? No
 Do you hire co-ops? No

Larson Engineering, Inc.

Industry: Engineering - Civil
Majors Being Recruited: Engineering

Do you hire interns? Yes
 Do you hire co-ops? No

Lehman Brothers

Industry: Finance/Banking
Jobs Being Recruited: IT Summer Intern
Majors Being Recruited: Computer Engineering, Computer Science, Engineering, Information Management, Structural Engineering, Systems Science/Engineering
Location: New York/New Jersey

Do you hire interns? Yes
 Do you hire co-ops? No

Liz Claiborne, Inc

Industry: Fashion
Majors Being Recruited: All Majors

Do you hire interns? Yes
 Do you hire co-ops? No

Macy's Midwest

Industry: Retail/merchandising
Jobs Being Recruited: Executive Intern
Majors Being Recruited: All Majors
Location: St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Med & Food for Kids

Industry: Non-Profit - International
Jobs Being Recruited: Intern
Location: St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Mercy Volunteer Corps

Industry: Healthcare, Nonprofit Organization, Social/Human Services - Faith Based.
Jobs Being Recruited: Full Time Volunteers
Majors Being Recruited: All Majors
Location: Throughout the United States

Do you hire interns? No
 Do you hire co-ops? No

Michelson Organization, The

Industry: Real Estate
Jobs Being Recruited: Management Training Program, Finance Internship, Finance & Acquisitions, Accounting, Management Training Internship
Majors Being Recruited: Accounting, Business, Communications & Journalism, Finance, Liberal Arts, Management, Marketing, Other, Undeclared / Undecided
Location: St. Louis, Nationwide

Do you hire interns? Yes
 Do you hire co-ops? No

Miller Brewing Company

Industry: Consumer Products
Jobs Being Recruited: Sales Interns, IS Interns
Majors Being Recruited: All Majors
Location: Local and Nationwide positions

Do you hire interns? Yes
 Do you hire co-ops? No

Missouri Division of Youth Services

Industry: Education/Academia, Government - State, Social/Human Services

Jobs Being Recruited: Youth Specialist, Teacher, Special Education Teacher
Majors Being Recruited: All Majors
Location: St. Louis Metro Area

MonsterCommerce

Industry: Engineering - Computer, Technology - Hardware, Technology - Information Systems, Technology - Internet/E-commerce, Technology - Network Administration, Technology - Software

Jobs Being Recruited: Technical Support Representative, Web Designer, Internet Marketing Specialist, .Net Developer
Majors Being Recruited: Computer Engineering, Computer Science
Location: Belleville, IL

Do you hire interns? Yes
 Do you hire co-ops? Yes

NARAL Pro-Choice Missouri

Industry: Non-Profit - Community Organizations/Activism
Jobs Being Recruited: Campus Organizer Intern, Outreach and Education Intern, Community Organizing Intern, Political and Elections Intern
Majors Being Recruited: All Majors
Location: Missouri

Do you hire interns? Yes
 Do you hire co-ops? No

National MS Society- Gateway Area Chapter

Industry: Non-Profit - Community Organizations/Activism
Jobs Being Recruited: Social Work Intern, Special Events Intern, Corporate Campaigns Intern, Client Programs Intern, Volunteer Development Intern
Majors Being Recruited: All Majors
Location: National MS Society-St. Louis, MO

Do you hire interns? Yes
 Do you hire co-ops? No

NISA Investment Advisors, LLC

Industry: Accounting, Finance/Banking
Jobs Being Recruited: Analyst, Intern, Jr. Legal Officer, Analyst - Decision Support
Majors Being Recruited: Accounting, Computer Science, Economics, Finance, Mathematics
Location: St. Louis

Do you hire interns? Yes
 Do you hire co-ops? No

Nooter/Ericksen

Industry: Engineering - Chemical, Engineering - Civil, Engineering - Mechanical
Jobs Being Recruited: Structural Design Engineer, Systems Engineer, R&D Intern, Thermal Design Engineer, Project Engineer
Majors Being Recruited: Chemical Engineering, Civil Engineering, Computer Engineering, Engineering Management, Mechanical Engineering, Structural Engineering, Systems Science/Engineering
Location: Fenton, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Nordyne, Inc.

Industry: Manufacturing
Jobs Being Recruited: Project Engineer, Manufacturing Engineer
Majors Being Recruited: Mechanical Engineering
Locations: O'Fallon, MO and Poplar Bluff, MO

Do you hire interns? Yes
 Do you hire co-ops? No

Northwestern Mutual Financial Network, Hempstead Group

Industry: Accounting, Communications/Media - Marketing/P.R. Finance/Banking - Asset Management, Finance/Banking - Corporate Finance, Finance/Banking - Financial Services/Planning, Finance/Banking - Investment Banking, Human Resources, Insurance
Jobs Being Recruited: Financial Representative - Full-time, Financial Representative - Intern
Majors Being Recruited: All Majors
Location: St. Louis, Cape Girardeau, Belleville

Do you hire interns? Yes
 Do you hire co-ops? Yes

Office of Congressman Wm. Lacy Clay, Missouri First District

Industry: Government - Federal
Location: St. Louis, Washington, DC

Do you hire interns? Yes
 Do you hire co-ops? No

Do you hire interns? Yes
 Do you hire co-ops? No

PERI Formwork Systems

Industry: Construction, Engineering - Civil, Engineering - Mechanical
Jobs Being Recruited: Forming Systems Engineers

Majors Being Recruited: Civil Engineering, Construction Management, Mechanical Engineering
Location: St. Louis

Do you hire interns? No
Do you hire co-ops? No

Pfizer

Industry: Pharmaceutical
Majors Being Recruited: Bioengineering / Biomedical Engineering, Biological & Engineering Sciences, Biology, Biomedical Engineering, Chemical Engineering, Chemistry

Do you hire interns? Yes
Do you hire co-ops? No

Pi Beta Phi Fraternity

Industry: Nonprofit Organization
Jobs Being Recruited: Assistant Communications Specialist, Assistant Marketing Specialist, Assistant Accounting Specialist, Assistant Membership Specialist, Assistant Technology Specialist
Majors Being Recruited: All Majors
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

Princeton Review

Industry: Communications/Media - Marketing/PR, Education/Academia
Jobs Being Recruited: Teacher, Tutor, Marketing Intern
Majors Being Recruited: All Majors
Location: Throughout the US and in St. Louis

Do you hire interns? Yes
Do you hire co-ops? No

Procter & Gamble Manufacturing Company

Industry: Engineering - Manufacturing
Jobs Being Recruited: Reliability Process Engineer, Quality Process Engineer, Project Engineer
Majors Being Recruited: Chemical Engineering, Electrical Engineering, Mechanical Engineering
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? No

Professional Employment Group (PEG)

Industry: Consulting - Other, Consulting - Technology, Engineering - Other, Human Resources, Third Party Staffing
Jobs Being Recruited: Administrative Professional, Engineering Professional, IT Professional, General Office Support, Human Resource Professional
Location: St. Louis, MO

Do you hire interns? No
Do you hire co-ops? No

Quantitative Services Group

Industry: Finance/Banking - Corporate Finance
Jobs Being Recruited: Sales Representative, Quantitative Analyst, IT
Majors Being Recruited: All Majors
Location: Naperville, IL

Do you hire interns? Yes
Do you hire co-ops? No

Raytheon

Industry: Other
Jobs Being Recruited: Computer Engineer, Software Engineer, EE, ME
Majors Being Recruited: Computer Engineering, Computer Science, Electrical Engineering, Mathematics, Mechanical Engineering, Physics
Location: Nationwide

Do you hire interns? No
Do you hire co-ops? Yes

Relay Sponsorship & Event Marketing

Industry: Communications/Media - Marketing/PR
Jobs Being Recruited: Event Coordinator, Intern, Account Coordinator
Majors Being Recruited: All
Location: St. Louis; Chicago; New York & Atlanta

Do you hire interns? Yes
Do you hire co-ops? No

Renaissance Financial

Industry: Finance/Banking - Financial Services/Planning
Jobs Being Recruited: Financial Advisor-Career Development Program, Investment Advisory Internships
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? No

Reuters

Industry: Technology - Software
Jobs Being Recruited: Software Engineer, Programmer, Financial Specialist
Majors Being Recruited: Accounting, Computer Science
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

Saint Louis Science Center

Industry: Education/Academia - Other, Non-Profit - Museum and Libraries
Jobs Being Recruited: Marketing Intern, Educ Prog Spec, Project Asst, "Mathematizing" Intern, Prospect Development Intern, Visitor Studies
Majors Being Recruited: Aerospace Engineering, American Culture Studies, Anthropology, Archaeology, Biological & Engineering Sciences, Biology, Chinese, Communications & Journalism, Earth & Planetary Sciences, Economics, Education, Electrical Engineering, Elementary Education, English, Environmental Studies, Aerospace Engineering, Management, Marketing, Math, PNP, ME, Physics, Political Science, Education, Writing, Psychology, Spanish, Korean
Location: Science Center, St. Louis, Mo.

Do you hire interns? Yes
Do you hire co-ops? No

Scotttrade, Inc.

Industry: Engineering - Computer, Finance/Banking - Financial Services/Planning
Jobs Being Recruited: Software Engineers / Developers, Network Engineers, Server Engineers, Quality Assurance Analyst, Workstation Support Engineers
Majors Being Recruited: Business, Computer Engineering, Computer Science, Economics, Finance
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? No

Spectrum Healthcare Resources

Industry: Healthcare - Administration
Jobs Being Recruited: Recruiting Intern, Management Trainee, Accounting Trainee, Credential Coordinator
Majors Being Recruited: Management, Marketing, Organizations & Human Resources, Philosophy, Neuroscience, Psychology
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? No

Sporting News

Industry: Communications/Media - Other
Jobs Being Recruited: Online copy editing intern, Fantasy sports intern, Associate editor
Majors Being Recruited: Communications & Journalism
Location: Chesterfield, MO

Do you hire interns? Yes
Do you hire co-ops? No

SRC Holdings Corporation

Industry: Manufacturing
Location: Springfield, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

St. Louis Metropolitan Police Department

Industry: Law - Enforcement/Security
Jobs Being Recruited: Police Officer, Planning / Technology Positions
Location: St. Louis City

Do you hire interns? Yes

State Farm Insurance Companies

Industry: Insurance
Jobs Being Recruited: Claims, Underwriting
Majors Being Recruited: All Majors

Do you hire interns? Yes
Do you hire co-ops? No

Stephen Ministries of St. Louis

Industry: Nonprofit Organization
Jobs Being Recruited: Internship - Leadership and Management, Internship - Writing/Plus, Employment Opportunities
Majors Being Recruited: All Majors
Location: St. Louis

Do you hire interns? Yes
Do you hire co-ops? Yes

Steve & Barry's University Sportsweat

Industry: Retail/Merchandising
Jobs Being Recruited: Various Entry Level Opportunities
Majors Being Recruited: All Majors
Location: Port Washington, NY

Do you hire interns? No
Do you hire co-ops? No

Stifel Nicolaus & Company

Industry: Finance/Banking - Brokerage
Location: Corporate Headquarters

Do you hire interns? Yes
Do you hire co-ops? No

Synergy IT Solution, Inc.

Industry: Consulting - Technology, Technology - Information Systems, Technology - Internet/E-commerce, Technology - Network Administration, Technology - Other
Jobs Being Recruited: Java Developers, .NET Developers, IT Salesperson
Location: St. Louis, MO and Phoenix, AZ

Do you hire interns? Yes
Do you hire co-ops? Yes

Today's Staffing

Industry: Accounting, Agriculture/
Farming/Agribusiness, Biotechnology,
Engineering - Biochemical/Biomedical,
Engineering - Chemical, Engineering -
Electrical, Engineering - Mechanical,
Human Resources, Research, Sciences -
Life Sciences, Technology - Electronics
Jobs Being Recruited: Administrative,
Scientific, Human Resources,
Engineering, Finance
Majors Being Recruited: Accounting,
Biochemistry, Biogeniengineering /
Biomedical Engineering, Biological &
Engineering Sciences, Biology, Chemical
Engineering, Chemistry, Electrical
Engineering, Engineering, Finance,
Mechanical Engineering, Molecular
Biology, Organizations & Human
Location: St. Louis, MO

Do you hire interns? No
Do you hire co-ops? No

U. S. Postal Service Information
Technology Center

Industry: Technology - Software
Jobs Being Recruited: Computer
Programmer, Java Web Developer
Majors Being Recruited: Computer
Engineering, Computer Science
Location: St. Louis, MO

Do you hire interns? No
Do you hire co-ops? No

U.S. Air Force / Air Force ROTC

Industry: Other
Majors Being Recruited: All Majors
Location: all over the world

Do you hire interns? Yes
Do you hire co-ops? No

UBS

Industry: Finance/Banking - Financial
Services/Planning
Jobs Being Recruited: Financial Advisor
Associate, Financial Advisor
Majors Being Recruited: Accounting,
Business, Economics, Finance,
Management, Marketing, Organizations
& Human Resources, Other, Political
Economy
Location: Various cities across the
country

Do you hire interns? No
Do you hire co-ops? No

Union Pacific Railroad

Industry: Transportation
Jobs Being Recruited: Applications/
Software Developer
Majors Being Recruited: Computer
Engineering, Computer Science, Electrical
Engineering, Information Management
Location: Omaha, NE

Do you hire interns? Yes
Do you hire co-ops? Yes

United States Department of the Navy

Industry: Government - Military
Jobs Being Recruited: Engineering,
Medical, Law
Majors Being Recruited: All Majors
Location: Worldwide

Do you hire interns? No
Do you hire co-ops? No

United States Marine Corps Officer
Selection Office

Industry: Government - Military, Non-
Profit - Other
Jobs Being Recruited: Aviation, Law, Law
Enforcement, Intelligence, Logistics
Majors Being Recruited: All Majors
Location: Worldwide

Do you hire interns? Yes
Do you hire co-ops?

Vertis Communications

Industry: Arts & Entertainment -
Graphic Arts, Communications/Media
- Advertising, Communications/Media
- Marketing/PR, Communications/
Media - Other, Communications/Media
- Publishing/Print Media
Jobs Being Recruited: Intern, Software
Development
Majors Being Recruited: Computer
Engineering, Computer Science,
Engineering, Mathematics, Physics,
Statistics
Location: Maryland Heights, MO

Do you hire interns? Yes
Do you hire co-ops? No

Walgreens

Industry: Retail/Merchandising
Jobs Being Recruited: Management
Trainee, Retail Management Internship
Majors Being Recruited: All Majors
Location: Nationwide

Do you hire interns? Yes
Do you hire co-ops? No

Wilson School, The

Industry: Education/Academia - Early
Childhood/Preschool, Education/Academia
- Elementary
Jobs Being Recruited: Substitute Teachers,
Summer Camp Counselors, After School
Counselors
Location: St. Louis, MO

Do you hire interns? No
Do you hire co-ops? No

WU- Office of Undergraduate Admissions

Industry: Education/Academia - Other
Jobs Being Recruited: Admissions Officer
Majors Being Recruited: All Majors
Location: St. Louis, MO

Do you hire interns? Yes
Do you hire co-ops? No

Young Innovations

Industry: Corporation
Majors Being Recruited: Chemistry,
Economics, Engineering, Engineering
Management, Finance, Management,
Marketing, Operations & Manufacturing
Management
Location: Earth City, MO, Fenton, MO

Do you hire interns? Yes
Do you hire co-ops? Yes

Youth In Need

Industry: Architecture - Commercial
Jobs Being Recruited: Youth
Development Teacher, Site Supervisor,
Residential Youth Care Worker, Mandate
Teacher, Home Visitor
Majors Being Recruited: Education,
Educational Studies, Marketing,
Psychology, Social Work
Location: St. Louis City, St. Charles,
Wentzville, Troy, Warrenton and
Montgomery County

Do you hire interns? Yes
Do you hire co-ops? No

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So, I went to the Career Fair... what next?

You went the Career Fair and you even managed to get over that stomach-turning nervousness enough to actually talk to some recruiters. And you thought black cats were the only thing to be afraid of on October the 13th. But, what should you do now?

The thing about Career Fairs, and really any networking opportunity, is that they can become a waste of energy if you don't take it a step further. Sure, you had a great conversation with a recruiter at Company X, but they probably had great conversations with a number of students. You need to spend some time to make sure those connections go somewhere. How do you do that, you ask? Funny, we happen to have a few ideas right here...

Follow Up.

Sounds easy enough, but many

students forget that meeting a recruiter just one time won't get them too far. Shoot him/her an email, re-emphasizing your enthusiasm for the organization or a specific position. If they aren't hiring at this exact moment, maybe ask if the recruiter has a younger employee who you can talk to about his/her experience. This gives you another foot in the door, so to speak.

Get Help.

This Career Fair was likely one of your first forays this semester into finding a job or internship. Don't let it stop here. Call The Career Center today to schedule an advising appointment to meet with a Career Advisor.

A Career Advisor can help you download everything you learned at the Fair, look at your interests in general, and help you come up with

some concrete steps to move your job/internship/graduate school search along. We have appointments every day of the week - and even as late at 7 p.m. on Mondays and Tuesdays.

Brush up Your Interviewing Skills.

Hopefully, the Career Fair will have given you some leads and you'll be interviewing really soon. This means that you should brush up your interviewing skills. We have several ways for you to do this:

Internship Prep Series or Senior Prep Series: Internship Prep Series (IPS) is for any student who is/will be looking for an internship for the summer. This program has two-steps - one of them being to attend an interviewing workshop. Senior Prep Series is for anyone graduating in December or May who will be looking for a job. This program is

also two-steps and focuses on search techniques and gives you hands-on interviewing practice. Once you complete either Prep Series, you'll be able to participate in on-campus interviews and resume drops (where we send your resume directly to the recruiter) for opportunities.

Keep Going.

We know this may be pushing it, but why not keep going? Use our Web site to log on to Career Connections, the database of WU alums who are willing to talk with you about your career search. Or, start talking with your friends and parents' friends about your interests to see if they know of someone who can help you. We know it freaks you out, but once you give it a whirl, it gets much easier. And, you can always ask us for help.

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