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THE MISMEASUREMENT OF LEGAL PRAGMATISM

DOUGLAS LIND*

“Pragmatism?!—is that all you have to offer?”
—Tom Stoppard, Rosencrantz & Guildenstern are Dead

I. INTRODUCTION

Legal pragmatism is much misunderstood. Critics vilify it as an “amorphous,” anti-theoretical and skeptical jurisprudence, one that

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1. TOM STOPPARD, ROSENCRANTZ & GUILDENSTERN ARE DEAD 58 (Henry Popkin ed., 1967).
languishes in indeterminacy,\(^5\) depreciates the distinctive structure of legal reasoning and decision-making,\(^6\) and commits a host of other jurisprudential sins.\(^7\) Even some of its advocates tend to see it as philosophically mushy and malleable, a jurisprudence shorn of theoretical rigidity, amenable to whatever ends and purposes they wish.\(^8\) To both friend and foe, legal pragmatism thus emerges as something less than “real” jurisprudence. Like the sorry lackey of the Stoppardian Hamlet’s court,\(^9\) serious legal scholars tend to treat pragmatism as a theoretical backwater, readily dismissed or manipulated at will.

Among the most persistent criticisms of legal pragmatism is the claim that it represents nothing more than an opportunistic “result-oriented”

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5. E.g., Anthony E. Cook, The Death of God in American Pragmatism and Realism: Resurrecting the Value of Love in Contemporary Jurisprudence, 82 Geo. L.J. 1431, 1444, 1447–48, 1454 (1994); R. George Wright, Pragmatism and Freedom of Speech, 80 N.D. L. Rev. 103, 104–05 (2004). Cf. Shalin asserts that that pragmatism entails a “notion of emergent determinism which . . . suggests that our principles do not merely describe the world out there but also help usher it in,” such that for pragmatism “‗[i]ndeterminacy‘ does not mean the paucity of terms as much as their overabundance.” Shalin, supra note 4, at 461.


7. See, e.g., Cloud, supra note 6, at 201–08, 301–02 (arguing that pragmatist judicial reasoning in Fourth Amendment jurisprudence has created unprincipled, illogical, and theoretically incoherent cases that have diminished the scope of individual liberty while enhancing government power); Cook, supra note 5, at 1432, 1443, 1449, 1453, 1457–58 (charging pragmatism, especially as espoused by John Dewey, with having bankrupted American jurisprudence by “dethroning” God and replacing normative discourse grounded in religious faith with “raw faith in ‘the power of intelligence,’” the experimental method of science, and a “blind” commitment to a “radical [and dangerous] democratic culture”); Weisberg, supra note 2, at 86–87 (expressing alarm toward legal pragmatism as an “intensely ‘problematic,’” overly conservative method that is “harmful to contemporary legal thought and practice”); Wright, supra note 5, at 104 (“Pragmatist doctrines ultimately tend to drain the life from our most adequate and circumstantially appropriate moral vocabularies and . . . in free speech adjudication ultimately leads to a normatively flattened free speech law”). Compare Cook, supra note 5, at 1447 (“[John Dewey] would consider it ridiculous to reduce constitutional meaning . . . [to] the intention of the Framers . . .”) with Steven Knapp, Practice, Purpose, and Interpretive Controversy, in PRAGMATISM IN LAW AND SOCIETY, 323, 323 (Michael Brint & William Weaver eds., 1991) ( “[A] ‘pragmatist’ account of interpretive controversy . . . [that treats] the meaning of any text . . . [as what the text’s author or authors intended it to mean].”).


9. See STOPPARD, supra note 1, at 58.
standpoint. David Luban, for example, asserts that “legal pragmatism is result-oriented or instrumental. Its focus is the well-being of the community, not the purity or integrity of legal doctrine.” To Luban, legal pragmatism allows for almost anything in judicial decision-making, so long as the outcome appears directed to the good of the community. Thus, while he acknowledges that legal pragmatists typically favor adherence to precedent, Luban chides them for doing so not based on principle, but only because doing so is “instrumentally important.” Whether it be the doctrine of precedent in general or some specific doctrinal rule, Luban avers that pragmatism recognizes no principled commitment to consistency or coherence in legal decision. “Pragmatists . . . see no inherent virtue in logical consistency if it leads to unacceptable outcomes,” he writes. Rather, “what pragmatists seek in legal reasoning is not logical neatness but persuasion in the service of reasonable outcomes.”

In similar fashion, Ronald Dworkin characterizes pragmatism as sanctioning an approach to adjudication that “holds that judges should always decide the cases before them in a forward-looking, consequentialist style.” Dworkin agrees with Luban that pragmatism recognizes no principled constraints on judicial freedom. By his understanding, pragmatism admits that judges, at their discretion and for reasons of expediency, may adhere to precedent. It even allows that instrumental considerations generally lead them that way. But Dworkin claims that pragmatism does not compel judges to follow precedent (or even abide by legislative judgment) as a matter of principle. He accordingly sees pragmatism as a worrisome interpretive conception of law that sacrifices principle and integrity for whatever outcomes would seem to be “best for the future without concern for the past.” To Dworkin, that is, legal pragmatism offers nothing but a directive to judges to “make whatever decisions seem to them best for the community’s future, not counting any form of consistency with the past as valuable for its own sake.”

11. See id. ("Pragmatists nevertheless recognize that conforming to inherited legal doctrine and attending to history may be good for the community, so doctrinal integrity remains instrumentally important.").
12. Id. at 45.
13. Id.
14. DWORKIN, JUSTICE IN ROBES, supra note 6, at 21.
15. See id. at 21–22.
16. See id. at 22.
17. DWORKIN, LAW’S EMPIRE, supra note 4, at 151.
18. Id. at 95. Accord DWORKIN, JUSTICE IN ROBES, supra note 6, at 21.
In this Article, I defend legal pragmatism against charges by Luban, Dworkin, and others\(^\text{19}\) that it is a bland, manipulable result-oriented jurisprudence. The starting-point is to unpack what is meant by “result-orientation.” Toward that end, I consider briefly how consequences factor in certain contrasting ethical theories, with the moral philosophy of utilitarianism serving as a prototype of result-oriented thinking. I then turn to legal pragmatism. Drawing upon sources contemporary and classical, I argue that legal pragmatism, like the philosophy of pragmatism more generally, cannot accurately be characterized as result-oriented. My argument is grounded in the classical pragmatist tradition of William James and John Dewey, and is informed by their descendants in analytic philosophy, C.I. Lewis, W.V.O. Quine, and Hilary Putnam.\(^\text{20}\) It further finds inspiration in the jurisprudential writings of Benjamin Cardozo. These sources reveal that, in its classical and analytic sense, pragmatism is indeed a philosophy that considers consequences to be relevant in matters of deliberation and judgment. But it does not appeal to consequences in the material, outcome-determinative sense Luban and Dworkin suggest.

\(^{19}\) See, e.g., Tamanaha, Law as a Means to an End, supra note 6, at 129–30 (arguing that pragmatism calls for judges to decide cases according to their conception of the most reasonable outcome); Nicholas Bamforth, Reform of Public Law: Pragmatism or Principle? 58 MOD. L. REV. 722, 724 (1995) (“Pragmatic consideration . . . looks to the likely consequences of a particular outcome”); Cloud, supra note 6, at 212–14 (claiming that legal pragmatism directs judges to base their decisions on the results they consider best); Cook, supra note 5, at 1447 (criticizing the application of John Dewey’s pragmatism to law in part because Dewey allegedly would treat reaching the “right answer” in adjudication as calling for nothing more than inquiry into “which consequences one finds most desirable”); Peter Margulies, Public Interest Lawyering and the Pragmatist Dilemma, in RENASCENT PRAGMATISM, supra note 4, at 220, 223–26 (arguing that pragmatism suffers from the serious deficiency of allowing ends to justify means); Morris, supra note 4, at 13 (“[P]robably the central point of pragmatism is to produce the best substantive outcome in the specific context of each individual case.”) (footnote omitted); Daniel J. Morrissey, Pragmatism and the Politics of Meaning, 43 DRAKE L. REV. 615, 631 (1995) (presenting Oliver Wendell Holmes, Jr., as a pragmatist who “offered a practical, result-oriented approach” to legal theory); Shalin, supra note 4, at 458 (“Rightly or wrongly, weighing consequences is perceived as the chief method of [at least some forms of] pragmatist adjudication. . . . Zeroing in on legal outcomes and their long-term impact on society poses serious challenges.”) (footnote omitted); Lael Daniel Weinberger, The Monument and the Message: Pragmatism and Principle in Establishment Clause Ten Commandments Litigation, 14 TEX. WESLEYAN L. REV. 393, 411 (2008) (describing legal pragmatism as a “results-oriented approach”).

Rather, pragmatism looks to consequences as epistemological indicia or measures of truth. Pragmatically speaking, true ideas hold great instrumental value—in William James’s terms, the truth is “good in the way of belief.” The ability to distinguish in practical affairs between truth and falsehood is a central cognitive skill with incontestable practical benefits to human life. We search for truth not in idle curiosity but from practical need. Interpretation, classification, and conceptual ordering across the reaches of experience factor importantly in sorting out confusion and in settling questions that impact our lives and future conduct. Reflective knowing, i.e., the possession of a coherent set of “true” beliefs, is thus, as John Dewey phrased it, “instrumental to a control of the environment.” Grasping a rational conceptual system—a comprehensive, consistent, and orderly arrangement of ideas and beliefs—accordingly produces, in the most robust pragmatic sense, “desirable consequences.”

Contrary to the disputations of Luban, Dworkin, and others, pragmatic concern for consequences thus has nothing to do with satisfying a ready-made teleological standard. To say that pragmatism entails an exclusively forward-looking consequentialism grievously mismeasures and distorts the integrity of pragmatist philosophy. For as I detail below, pragmatism’s mainstream classical and analytic tradition sets forth a philosophical method only. By express design, it endorses no special results and favors “no dogmas, and no doctrines save its method.” Unequivocally, it shuns the commitment to result-orientation imagined by its critics. Instead, it embraces the very conditions of coherence and consistency they say it lacks. For to pragmatism, conclusions and judgments are true (and hence consequentially desirable) insofar as they satisfy intellectually by working to resolve trouble and uncertainty in some aspect of the human environment while fitting logically within a coherent and usable system of belief. Unfolding this understanding of pragmatism, as applied to law, is the purpose of this Article.

II. RESULT-ORIENTATION

Result-oriented theories render judgments according to whether expected outcomes satisfy some standard or set of criteria determined prior

22. JOHN DEWEY, ESSAYS IN EXPERIMENTAL LOGIC 30 (Dover Pub. 1954) (1916).
23. Id. at 318.
24. JAMES, PRAGMATISM, supra note 21, at 32.
to and independent of the activity judged. Consequentialist ethics such as utilitarianism provide the paradigm and a sound working model for understanding result-oriented theories.

A. Utilitarian Ethics

Utilitarianism draws upon the familiar and deeply plausible intuition that right conduct is associated with good consequences. In its classical form, the utilitarian theory stipulates that the rightness of an act depends entirely on the goodness or badness of the consequences that attend it. This unqualified priority that utilitarianism gives to consequences is what makes it a result-oriented standpoint. To the utilitarian, moral deliberation and judgment are confined to a comparison of expected outcomes. In prescribing that an act is morally right if and only if it leads to the best state of affairs overall, utilitarianism excludes as extraneous all aspects of the actions under consideration that do not bear upon the result.

The utilitarian standpoint sounds simple. Its singular focus on consequences suggests ease of application. Yet utilitarian philosophers have frequently disagreed over how to apply it. Disagreement goes to several points: how to characterize the consequential dimension of utility (as happiness, pleasure, interests, or preference-satisfaction); whether to treat all pleasures and preferences as commensurate or differentiated according to qualitative worth or distributive fairness; whether any sources of satisfaction (e.g., pleasures of malevolence) should be excluded from utility calculations as intrinsically bad; how best to understand the notion of utility maximization (sum total or average utility); and whether to weigh an act’s likely consequences directly on the scale of utility (act-utilitarianism) or by way of a two-step process focused on the consequences associated with moral rules (rule-utilitarianism) or general


28. E.g., SCHEFFLER, supra note 26, at 31.

29. See, e.g., RONALD DWORKIN, TAKING RIGHTS SERIOUSLY 234–35, 276–77 (1977); MOORE, supra note 27, at 207–14; Rolf Sartorius, Persons and Property, in UTILITY AND RIGHTS, supra note 25, at 196, 197; Smart, supra note 27, at 25–27.

30. See Sartorius, Persons and Property, supra note 29, at 197.
act-types (utilitarian generalization).\textsuperscript{31} Commonly today, the term “utilitarianism” thus denotes a broad range of moral theories. As stated by philosopher Rolf Sartorius, “there are almost as many forms of utilitarianism worthy of serious consideration as there are serious philosophers with express utilitarian sympathies.”\textsuperscript{32}

Nonetheless, several features characterize utilitarian ethics. Utilitarians tend to posit certain states of affairs as intrinsically good, while treating others as bad.\textsuperscript{33} They presuppose that the moral rightness of an action is to be determined solely by considering its “total outcome”\textsuperscript{34} or “total expectable consequences,”\textsuperscript{35} i.e., the overall quantity of good and bad states of affairs likely to result should the action be performed.\textsuperscript{36} In addition, they maintain that each person ought to do “that act which, of all the acts open to the person, would issue in the obtaining of the best total outcome.”\textsuperscript{37} Finally, the utilitarian assumes an attitude of relative indifference to the reasoning or motive behind actions judged right or wrong according to their consequences.\textsuperscript{38} What matters to the utilitarian is that the best total outcome is achieved—irrespective of why or in what way.\textsuperscript{39} As John Stuart Mill stated, “[i]t is the business of ethics to tell us what are our duties, or by what test we may know them; but no system of


\textsuperscript{32} Sartorius, Individual Conduct and Social Norms, supra note 25, at 12.


\textsuperscript{34} Thomson, supra note 33, at 7.

\textsuperscript{35} Brandt, supra note 31, at 281.

\textsuperscript{36} See Frey, supra note 25, at 4; H.L.A. Hart, Utilitarianism and Natural Rights, in H.L.A. Hart, Essays in Jurisprudence and Philosophy 181, 182 (1983); Smart, supra note 27, at 1, 4, 12–13, 45; Thomson, supra note 33, at 7; Williams, supra note 33, at 85–86.

\textsuperscript{37} Thomson, supra note 33, at 7. Accord Brandt, supra note 31, at 271, 278; Sartorius, Individual Conduct and Social Norms, supra note 25, at 12; Frey, supra note 25, at 4.

\textsuperscript{38} See, e.g., Brandt, supra note 31, at 272 (“Historically defenders of the [utilitarian] theory have had little to say about [motivation]. . . .”); Mill, supra note 27, at 18 (“Motive has nothing to do with the morality of the action.”). Cf. Henry Sidgwick, The Methods of Ethics 493 (7th ed., Hackett 1981) (1907) (“[T]he Utilitarian will praise the Dispositions or permanent qualities of character of which felicific conduct is conceived to be the result, and the Motives that are conceived to prompt to it when it would be a clear gain to the general happiness that these should become more frequent. . . .”).

\textsuperscript{39} See Mill, supra note 27, at 18. Mill argues that, for the utilitarian, motive has no bearing on the rightness of action. (“He who saves a fellow creature from drowning does what is morally right, whether his motive be duty or the hope of being paid for his trouble. . . .”); Williams, supra note 33, at 87 (“[F]or the consequentialist, even a situation. . . . in which the action itself possesses intrinsic value is one in which the rightness of the act is derived from the goodness of a certain state of affairs—the act is right because the state of affairs which consists in its being done is better than any other state of affairs accessible to the agent.”).
ethics requires that the sole motive of all we do shall be a feeling of duty.\textsuperscript{40} Intention matters for the utilitarian: morally right action comes from intending to do the act which happens to lead to the best overall outcome.\textsuperscript{41} Acting from the motive of achieving that end is irrelevant, even though motive is what propels the actual doing or practice of the action deemed morally right.\textsuperscript{42}

B. Practice-Oriented Ethics

Practice-oriented theories, to the contrary, look for the justification of judgments in the performance or “doing” of the judged activity itself. In the realm of ethical theory, the contrast between result-orientation and practice-orientation was well-made by Aristotle:

In the arts, excellence lies in the result itself, so that it is sufficient if it is of a certain kind. But in the case of the virtues an act is not performed justly or with self-control [i.e., morally] if the act itself is of a certain kind, but only if in addition the agent has certain characteristics as he performs it. . . .\textsuperscript{43}

The characteristics Aristotle went on to identify address the practice of the action—specifically, whether it was performed by a person of practical wisdom or reason: someone who knew what he or she was doing, chose to do the act, chose it for its own sake, and acted in a manner reflecting habit or consistency of character.\textsuperscript{44} Aristotle’s ethics—often today termed “virtue ethics”—are thus fundamentally practice-oriented, theoretically riveted on the cognitive aspects of the practice or performance of the action judged right or wrong, not simply on its consequences or resulting outcome.\textsuperscript{45}

\begin{footnotes}
\item 40. \textit{Mill}, supra note 27, at 17.
\item 41. \textit{See id.} at 18 n.2 (“The morality of the action depends entirely upon the intention—that is, upon what the agent \textit{wills to do}.”).
\item 42. \textit{See id.} at 17–20, 18 n.2 (“[I]t is a misapprehension of the utilitarian mode of thought to conceive it as implying that people should fix their minds upon so wide a generality as the world, or society at large. The great majority of good actions are intended not for the benefit of the world, but for that of individuals.”).
\item 43. \textit{Aristotle}, \textit{Nicomachean Ethics} 1105a26-31 (Martin Ostwald trans., 1962) (c. 330 B.C.).
\item 44. \textit{See id.} at 1105a32-34.
\item 45. \textit{See, e.g., Stephen G. Salkever, Finding the Mean: Theory and Practice in Aristotelian Political Philosophy} 65–71, 135–42 (1990) (emphasizing the importance of practice in Aristotle’s ethics and political philosophy); \textit{Nancy Sherman, The Fabric of Character: Aristotle’s Theory of Virtue} 4–12 (1989) (discussing how Aristotle’s ethics emphasizes the development of good character and the process or practice of reasoned judgment as to right conduct);
\end{footnotes}
While the difference between result-orientation and practice-orientation in ethical thought comes through vividly in the contrast between utilitarianism and Aristotle’s ethics, the line separating the two approaches is not always so stark. Most significantly, it is critical to note that appeal to consequences or the anticipated results of action alone is not enough to make a method of judgment result-oriented. Recall the supreme principle of morality postulated by Immanuel Kant: the categorical imperative.\(^\text{46}\) Among other things, the categorical imperative stipulates that an action is morally right if and only if it could be adopted as a universal rule or principle for all to follow.\(^\text{47}\) This universal law formulation of the categorical imperative centers moral decision-making on the pithy command: “Act only according to that maxim by which you can at the same time will that it should become a universal law.”\(^\text{48}\)

Kant insisted that in applying the categorical imperative the consequences of action are irrelevant. In this, he never wavered. Indeed, the key to his conceiving of the supreme principle of morality as a categorical imperative is that morality commands according to “unconditional practical laws”\(^\text{49}\) that give no regard to desires.\(^\text{50}\)

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\(^\text{46}\) J.L. Ackrill, Aristotle on Action, in AMÉLIE OKSENBERG RORTY, ESSAYS ON ARISTOTLE’S ETHICS 93, 94 (1980) (“Aristotle . . . draws a strong contrast between what is done . . . and why it is done.”).


\(^\text{49}\) KANT, THE METAPHYSICAL ELEMENTS OF JUSTICE, supra note 46, at 221. Accord KANT, CRITIQUE OF PRACTICAL REASON, supra note 47, at 31 (“The practical rule is therefore unconditional and thus is thought of a priori as a categorically practical proposition.”); KANT, FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 389 (“[A] law, if it is to hold morally, i.e., as a ground of obligation, must imply absolute necessity. . . .”).

\(^\text{50}\) See KANT, CRITIQUE OF PRACTICAL REASON, supra note 47, at 21 (“All practical principles which presuppose an object (material) of the faculty of desire as the determining ground of the will are without exception empirical and cannot furnish no practical laws.”).
inclinations.\textsuperscript{51} or consequences.\textsuperscript{52} “The majesty of duty,” Kant wrote, “has nothing to do with the enjoyment of life.”\textsuperscript{53} Material considerations, whether tied to happiness, prudence, self-interest, or even the overall well-being of society, have no bearing on the moral rightness of action.\textsuperscript{54} From the moral point-of-view, right conduct is determined by unconditional conformance with the categorical imperative, no matter “the material of the action [or] its intended result.”\textsuperscript{55}

Nonetheless, Kant observed that giving heed to the expected results of action can sometimes determine compliance with the categorical imperative. On point is his famous example of false promising.\textsuperscript{36} The situation is straightforward: “May I, when in distress, make a promise with the intention not to keep it?”\textsuperscript{57} In reasoning that making a deceitful promise under such conditions is logically contrary to the categorical imperative, Kant wrote:

The shortest but most infallible way to find the answer to the question as to whether a deceitful promise is consistent with duty is

\textsuperscript{51} See, e.g., KANT, FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 400 (“[A]n act from duty wholly excludes the influence of inclination and therewith every object of the will. . . .”); KANT, THE METAPHYSICAL ELEMENTS OF JUSTICE, supra note 46, at 216 (“[T]he laws of morality . . . command everyone without regard to their inclinations. . . .”).

\textsuperscript{52} See, e.g., KANT, FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 401 (“[T]he moral worth of an action does not lie in the effect which is expected from it or in any principle of action which has to borrow its motive from this expected effect.”); id. at 402 (distinguishing between morally right action and action in conformance with morality but grounded in prudence and “based only on an apprehensive concern with consequences”); IMMANUEL KANT, ON THE OLD SAW: THAT MAY BE RIGHT IN THEORY BUT IT WON’T WORK IN PRACTICE 287 (E.B. Ashton trans., U. Pa. Press 1974) (1973) (rejecting hedonistic consequentialism on the ground that “[t]he will thus pursuant to the maxim of happiness vacillates between motivations, wondering what it should resolve upon. For it considers the outcome, and that is most uncertain.”).

\textsuperscript{53} KANT, CRITIQUE OF PRACTICAL REASON, supra note 47, at 88.

\textsuperscript{54} See id. at 21–26 (arguing that happiness, pleasure, etc. can never establish moral laws but only material practical principles for action); id. at 93 (“[T]o further one’s happiness can never be a direct duty, and even less can it be a principle of all duty.”); KANT, FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 414–19 (discussing how reasons for action that are based on considerations of prudence, happiness, etc. serve as hypothetical, not moral, imperatives); KANT, ON THE OLD SAW, supra note 52, at 279 (arguing that when reasoning from the standpoint of morality one must “completely abstract from . . . the consideration of happiness and . . . seek as best he can to be conscious that no motive derived from it has imperceptibly mingled with his definition of his duty. . . .”).

\textsuperscript{55} KANT, FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 416.

\textsuperscript{56} Kant discussed false promising several times. The most sustained treatment comes in the Foundations of the Metaphysics of Morals. See FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 402–03, 422, 429–30. For illuminating discussions of the example’s importance and logical argumentative structure, see FRED FELDMAN, INTRODUCTORY ETHICS 109–11 (1978); GUYER, supra note 46, at 52–53, 84–86, 120–21; PATON, supra note 46, at 152–54; RAWLS, supra note 46, at 170–72, 190–91.

\textsuperscript{57} KANT, FOUNDATIONS OF THE METAPHYSICS OF MORALS, supra note 46, at 402.
to ask myself: Would I be content that my maxim (of extricating myself from difficulty by a false promise) should hold as a universal law for myself as well as for others? . . . I immediately see that I could will the lie but not a universal law to lie. For with such a law there would be no promises at all, inasmuch as it would be futile to make a pretense of my intention in regard to future actions to those who would not believe this pretense or—if they overhastily did so—who would pay me back in my own coin. Thus my maxim would necessarily destroy itself as soon as it was made a universal law.58

Kant’s reasoning here fully takes consequences into account. Yet his approach is far from consequentialist (or result-oriented). Kant understood that an approach is result-oriented only if the consequences of action, as factored into some previously agreed-to standard, provide the determining ground of an action’s rightness. If the consequences or anticipated results are only consulted for the information they provide about the full import of the action, information that ought (if not must) reasonably be considered by any person deliberating (non-consequentially) whether to perform the act, then taking consequences into account is fully compatible with a practice-oriented approach. For Kant, the critical consequential consideration in the case of false promising went to the foreseeable long-term results that would follow should false promising become a universal moral law. He recognized that such a general rule of moral conduct would eventually destroy the institution of promise-making, thereby undermining all opportunity for the making of false promises.59 Universalization of the maxim of false promising is logically incoherent because it is self-contradictory. To will false promising as a universal moral rule would simultaneously be to will that it not become such a rule, for it would be to will the elimination of all opportunity to make such illicit promises.60

Only by considering foreseeable consequences in this way was Kant able to demonstrate the contradiction in the conception of the false promise moral rule when considered under the universal law formulation of the categorical imperative. This does not, however, make his approach result-oriented. Kant dismissed the false promise moral rule because it could not logically be universalized, not because the consequences

58. Id. at 403.
59. See id. at 422 (“For the universality of [the] law [directing the making of deceitful promises] . . . would make the promise itself and the end to be accomplished by it impossible.”).
60. Id. (“[I]t could never hold as a universal law of nature and be consistent with itself; rather it must necessarily contradict itself.”).
attending its universalization would be less desirable than those likely to follow from some alternative state of affairs—such as those associated with a general rule of truth-telling.\footnote{61} Kant understood very well that the distinguishing mark of result-oriented approaches is that the justification for judgment is grounded fully (in a determinative sense) in the consideration of outcomes or consequences, making the theoretic significance of such consequences far greater than that of being mere factors to consider in assessing compliance with a non-result-based standard.

III. PHILOSOPHY OF PRAGMATISM

Like Kant with regard to moral reasoning, pragmatism appeals to consequences in the epistemological realm in a non-result-oriented fashion. This becomes clear by considering certain central aspects of pragmatic philosophy. To begin, a caveat is in order: Pragmatism is not a philosophy of substantive answers. It offers a method. In the words of William James, one of its founders, pragmatism is less a strict doctrine than a handy label for “a number of [philosophic] tendencies that hitherto have lacked a collective name.”\footnote{62} To James, the emergence of pragmatism marked a long overdue, yet “slow shifting in the philosophic perspective”\footnote{63} away from the highly rationalistic and abstract theories identified with Western philosophy. Among the philosophic tendencies gathered under the pragmatic label, four are of especial importance for considering the question of result-orientation: rejection of absolutism, radical empiricism, instrumentalism, and the connected ideas of workability and the evolutionary growth of knowledge.

\footnote{61} The subtleness of Kant’s point has eluded many. Even John Stuart Mill failed to understand (or acknowledge) it. In *Utilitarianism*, Mill argued that every time Kant tried to apply the categorical imperative he wound up reasoning consequentially. See *Mill, supra* note 27, at 4 (“[W]hen [Kant] begins to deduce from [the categorical imperative] any of the actual duties of morality, he fails, almost grotesquely, to show that there would be any contradiction, any logical . . . impossibility. . . . All he shows is that the consequences of their universal adoption would be such as no one would choose to incur.”). See generally ALLEN W. WOOD, KANTIAN ETHICS 40–41, 259–69 (2008) (discussing the relevance of consequences for Kant’s ethics, while distinguishing his ethics from consequentialism).

\footnote{62} JAMES, PRAGMATISM, supra note 21, at 29.

\footnote{63} WILLIAM JAMES, ESSAYS IN RADICAL EMPIRICISM 190 (University of Nebraska Press 1996) (1912).
A. Rejection of Absolutism

Perhaps the dominant trademark of the Western philosophic tradition has been a theoretical preference for absolute, unbendable, \textit{a priori} truths posited as antecedent, superordinate, and transcendent to knowledge based on experience and observation. Pragmatism challenges this tradition. William James regarded the absolutist search for “\textit{the} Truth, conceived as the one answer, determinate and complete, to the one fixed enigma which the world is believed to propound”\textsuperscript{64} as a form of “pseudo-rationality.”\textsuperscript{65} It was, in his view, less a formula for grasping hold of truth than a psychosis of sentimental or “tender-minded”\textsuperscript{66} intellectual longing.\textsuperscript{67} In one sense, to follow this longing is innocuous. For James acknowledged that the absolutist vision of reality as perfect, complete, and fixed from all eternity does present a legitimate metaphysical hypothesis—just not a very good one.\textsuperscript{68} He saw far greater explanatory value in the alternative hypothesis of pragmatism: that “reality . . . is still in the making,”\textsuperscript{69} and that a degree of ignorance will ever taint our knowledge of it.\textsuperscript{70}

Yet there is another, more troubling side to absolutism. James cautioned that, “to understand life by [absolute] concepts is to arrest its movement.”\textsuperscript{71} Absolutism, that is, stunts the growth of understanding by discouraging further inquiry into matters and realms of knowledge said to be, for all time, determinate and fixed. Pragmatism, to the contrary, moves life forward. By treating all truth-claims as provisional and subject to future rejection and revision,\textsuperscript{72} the pragmatic method embraces a developmental view of knowledge that encourages continuous inquiry.

John Dewey, another principal architect of the philosophy of pragmatism, agreed that knowledge is ever dubitable and indefinite.\textsuperscript{73} Yet

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\item \textsuperscript{64} JAMES, PRAGMATISM, supra note 21, at 115.
\item \textsuperscript{65} WILLIAM JAMES, A PLURALISTIC UNIVERSE 73 (University of Nebraska Press 1996) (1909).
\item \textsuperscript{66} William James, \textit{The Sentiment of Rationality}, in WILLIAM JAMES, THE WILL TO BELIEVE 63–64 (Dover Pub. 1956) (1897), reprinted in WILLIAM JAMES, ESSAYS IN PRAGMATISM 3, 4 (Hafner Press 1948).
\item \textsuperscript{67} JAMES, PRAGMATISM, supra note 21, at 126–27, 129.
\item \textsuperscript{68} See JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 71–81; JAMES, PRAGMATISM, supra note 21, at 81, 127–28.
\item \textsuperscript{69} JAMES, PRAGMATISM, supra note 21, at 123 (emphasis omitted).
\item \textsuperscript{70} Id. at 81; James, \textit{The Sentiment of Rationality}, supra note 66, at 65–70, ESSAYS IN PRAGMATISM 5–8.
\item \textsuperscript{71} JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 244.
\item \textsuperscript{72} See, e.g., WILLIAM JAMES, THE MEANING OF TRUTH 220–23 (Harvard Univ. Press 1975) (1909); A PLURALISTIC UNIVERSE, supra note 65, at 395–400; PRAGMATISM, supra note 21, at 81–83, 124–25.
\item \textsuperscript{73} See JOHN DEWEY, THE QUEST FOR CERTAINTY: A STUDY OF THE RELATION OF KNOWLEDGE
\end{itemize}
for him, the importance in recognizing this went beyond epistemological method to the social good. Dewey was profoundly concerned with the construction of social realities and the making of practical, social, and moral judgments. He maintained that social realities are always incomplete and not fully available to our understanding. Hence, social judgments and moral standards should be understood as no more than “working hypotheses,” provisional claims subject to question, testing, and revision. To treat them otherwise, as forever immutable and unchangeable, both clogs understanding and kindles social conflict and tension between cultures and societies. Absolutism was thus to Dewey a dangerous metaphysical approach. Moral principles and standards, he thought, carry for the most part only the authority of custom. Absolutists, however, deify such principles as eternal, final, and fixed, beyond rebuke or need of reevaluation. While this attitude may be feasible in small, insular, self-contained societies, Dewey trembled at its persistence in the modern world. He feared that staunch, unreflective adherence to supposedly eternal truths in a shrinking world undergoing vast social change and regular interaction between once-distant and still-disparate cultures is a recipe for “social clash, an irreconciled conflict of moral standards and purposes, the most serious form of [cultural] warfare.”

B. Radical Empiricism

Alongside its rejection of the rationalist, absolutist tradition, pragmatism embraces a robust empiricist account of knowledge and belief.
James liked to characterize pragmatism as a philosophy of “radical empiricism,” a philosophy that views the world as a place “where experience and reality come to the same thing.” All knowledge, according to James, begins with immediate “pure experience.” Later pragmatists agreed. C. I. Lewis stipulated that “all which is knowable or even significantly thinkable must have reference to meanings which are sense-representable.” W.V.O. Quine concurred, arguing that the most reasonable ontology is that which offers “the simplest conceptual scheme into which the disordered fragments of raw experience can be fitted and arranged.” As described by James, we experience “primordial” concrete particulars, “simple that[s], as yet undifferentiated into thing and thought.” Cognitively we convert this “quasi-chaos” of immediately given “primal stuff” into a system of sensible experiences. While this “flux of sensible experience” is characterized largely by discontinuity and disorder, we strive through reflection to iron out the disorder—weighing consequences, modeling commonality, mirroring consistency—

83. See, e.g., James, Essays in Radical Empiricism, supra note 63, at 41–44, 47; James, The Meaning of Truth, supra note 72, at 6–10; James, A Pluralistic Universe, supra note 65, at 326, 372–73; William James, Preface, in The Will to Believe, supra note 66, at vii–ix.
85. See, e.g., James, Essays in Radical Empiricism, supra note 63, at 23–24, 74; James, A Pluralistic Universe, supra note 65, at 372.
86. C. I. Lewis, An Analysis of Knowledge and Valuation 171 (1946). Lewis acknowledged that there are certain types of knowledge, e.g., propositions of logical and mathematical truth, that are not empirical but knowable a priori. Id. at 24. Yet even there, truth-claims are subject to verification “by reference to sense meanings.” Id. at 171.
87. Willard van Orman Quine, On What There Is, in Willard Van Orman Quine, From a Logical Point of View 1, 16 (2d revised ed. 1980).
88. See James, Some Problems of Philosophy, supra note 84, at 106 (“concrete percepts . . . [are] primordial . . . ”).
89. James, Essays in Radical Empiricism, supra note 63, at 74. Accord id. at 23 (describing that which we directly experience as “plain, unqualified actuality, or existence, a simple that”).
90. Id. at 63, 65.
91. Id. at 4.
92. See C.I. Lewis, Mind and the World Order 29 (Dover Pub. 1956) (1929) (“The world of experience is not given in experience: it is constructed by thought from the data of sense.”).
93. James, A Pluralistic Universe, supra note 65, at 73.
94. James, Essays in Radical Empiricism, supra note 63, at 63–64.
so as to construct “an orderly inner and outer world” 95 made up of things differentiated and named.

Reality as we know it is thus, according to pragmatism, a “man-made fabric,” 96 nothing more than “an accumulation of our own intellectual inventions.” 97 The world, as we conceive it, and “truth,” insofar as we grasp it, are products of our own evolutionary process of world-making. 98 As Hilary Putnam put it, “[w]e use our criteria of rational acceptability to build up a theoretical picture of the ‘empirical world.’” 99 Yet James insisted that as we go about world-making we “must neither admit . . . any element that is not directly experienced, nor exclude . . . any element that is directly experienced.” 100 The whole of truth and reality, as we conceive them, must “grow[] up inside of all the finite experiences.” 101 Fidelity to that “originally chaotic pure experience[]” 102 is thus essential so as to transcend it.

The fealty to experience that pragmatism requires cannot be overstated. James stressed that “a real place must be found for every kind of thing experienced, whether term or relation, in the final philosophic arrangement.” 103 George Herbert Mead argued that the whole of “the knowledge-process lies inside of experience.” 104 Putnam cautioned that we must continually revise our criteria of rational acceptability to ensure that they fit the picture of the empirical world that we devise. 105 Quine insisted that all systems of belief “must be kept squared with experience.” 106 This commitment to “radical” empiricism does not, however, make pragmatism

95. Id. at 35.
96. Willard van Orman Quine, Two Dogmas of Empiricism, in FROM A LOGICAL POINT OF VIEW, supra note 87, at 20, 42.
97. James, The Meaning of Truth, supra note 72, at 43. Accord, Pragmatism, supra note 21, at 122 (“[A]lthough the stubborn fact remains that there is a sensible flux, what is true of it seems from first to last to be largely a matter of our own creation.”).
98. See, e.g., James, Pragmatism, supra note 21, at 117 (“[T]o an unascertainable extent our truths are man-made products . . . ”); id. at 119 (“[T]he form and order in which the whole [of reality] is cast is flagrantly man-made.”); Dewey, Essays in Experimental Logic, supra note 22, at 30 (“[O]bjects of knowledge in their capacity of distinctive objects of knowledge are determined by intelligence.”); Quine, Two Dogmas of Empiricism, supra note 96, at 42 (“The totality of our so-called knowledge or beliefs, from the most casual matters of geography and history to the profoundest laws of atomic physics or even of pure mathematics and logic, is a man-made fabric.”).
100. James, Essays in Radical Empiricism, supra note 63, at 42.
101. James, Pragmatism, supra note 21, at 125.
102. James, Essays in Radical Empiricism, supra note 63, at 35.
103. Id. at 42.
106. Quine, Two Dogmas of Empiricism, supra note 96, at 45.
a philosophy that spurns concepts. Experience tends new material to us daily. Were we to live only with the “crude flux of our merely feeling-experience,” the horizon of our life would remain “so narrow[.] . . as in the long run to defeat itself.” Pragmatism recognizes this and “rejoice[s] that general terms are with us.” It embraces concepts as “endlessly serviceable” and “useful substitutes for the overfulness of the facts,” substitutes that provide “a magnificent sketch-map for showing us our bearings.”

Conceptual systems thus possess great pragmatic value. They permit us to “harness up reality . . . in order to drive it the better.” By combining concepts originating in “the sensible flux of the past,” we craft systems that allow us to interact with one another, anticipate experiences to come, and live under the order and direction of general rules. Valuable as they may be, systems of abstract concepts do not take us to a higher level of truth or reality. Concepts may provide a valuable “straightening of the

107. JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 217.
108. DEWEY, HOW WE THINK, supra note 73, at 139. Accord Willard van Orman Quine, Identity, Ostension, and Hypostasis, in FROM A LOGICAL POINT OF VIEW, supra note 87, at 65, 77 (noting that without general terms and concepts “language would be impossible. . . , and thought would come to very little.”)
110. JAMES, THE MEANING OF TRUTH, supra note 72, at 109. Accord id. at 82 (abstract concepts are “genuinely useful”); JAMES, SOME PROBLEMS OF PHILOSOPHY, supra note 84, at 108 (“[Concepts] enlarge and prolong the perceptual experience which they envelop. . . .”); JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 217 (“[T]he advantages [of concepts] are endless.”); id. at 247 (“Sensible reality is too concrete to be entirely manageable. . . . But with our faculty of abstracting and fixing concepts we are there in a second. . . .”); JAMES, PRAGMATISM, supra note 21, at 33 (“[Concepts are of] great use . . . [in] summariz[ing] old facts and . . . lead[ing] to new ones.”); id. at 88 (concepts are “colossally useful”). See also DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 86 (“[A]bstraction is indispensable if one experience is to be applicable in other experiences.”); DEWEY, HOW WE THINK, supra note 73, at 144 (“Every human being has both capabilities [of concrete and abstract thinking], and every individual will be more effective and happier if both powers are developed in easy and close interaction with each other.”).
111. JAMES, SOME PROBLEMS OF PHILOSOPHY, supra note 84, at 100. Accord id. at 108 (“Perception prompts our thought, and thought in turn enriches our perception.”); JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 217 (“[Concepts provide] a far more efficient handling of a given bit of experience.”); id. at 235 (concepts serve as an invaluable tool “to lay hold of our experiences and to co-ordinate them withal.”).
112. JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 248. Accord DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 86 (“Abstraction is liberation.”); DEWEY, HOW WE THINK, supra note 73, at 139 (“Abstract thinking] is necessary . . . to the emancipation of practical life.”).
113. JAMES, A PLURALISTIC UNIVERSE, supra note 65, at 246. Accord DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 87 (“Abstraction and generalization have always been . . . close kin. . . . Abstraction sets free some factor so that it may be used. Generalization is the use.”); Quine, Identity, Ostension, and Hypostasis, supra note 108, at 77–79 (discussing how our conceptual mechanisms allow for effective communication, thought, and prediction).
114. JAMES, THE MEANING OF TRUTH, supra note 72, at 84, 109. Accord id. at 110 (stating that abstract concepts are “less real, not more real” than concrete percepts); JAMES, SOME PROBLEMS OF
tangle of our experience’s immediate flux and sensible variety,” but they remain just thin “[hu]man-made extracts from the temporal flux,” portraying nothing more than “bare abstract outline[s]” of that phenomenal, experiential realm from which they were drawn.

C. Instrumentalism

Not only is the empirical world chaotic and discontinuous, but from the standpoint of pragmatism is it also bereft of value. Nothing we perceive in the undifferentiated flux of experience is, in itself, good or bad. Nothing there is true or false. Everything simply is. Only by virtue of our acts of perception, rational reflection, and concept formation does that “primal stuff” of our immediate experience come to have any value, including truth value. Reflecting on experience, evaluating consequences, and marking points of commonality and consistency so as to craft general rules and concepts not only enables us to straighten the tangle of the primordial world but it empowers us to give meaning and value to the intrinsically undifferentiated and nameless. Conceptual thinking is thus critical for human life in that it permits a deeper understanding and adds value to the flux of concrete particulars presented to us in experience.

This value added by the rational process of concept formation leads us to the third critical theme of pragmatism, its instrumental aspect.

Pragmatic instrumentalism affirms the contingent nature of meaning and truth. In the words of John Dewey, “meanings are indispensable instrumentalities of reflection”—not mere attributes of reference, but...
ascriptions of “value, importance.” \textsuperscript{121} So too is “truth.” The reflective construction of a belief-set of coherent, consistent truths is a practical cognitive activity of signal value. Truth, quite simply, “is profitable to our lives.” \textsuperscript{122} We value it because it is “helpful in life’s practical struggles.” \textsuperscript{123} Truth is something that, “when given, . . . leads to desirable consequences” \textsuperscript{124} and, when possessed, gives satisfaction—“that specific truth-satisfaction, compared with which all other satisfactions are the hollowest humbug.” \textsuperscript{125} In the famous words of William James, “‘[t]he true,’ to put it very briefly, is only the expedient in the way of our thinking.” \textsuperscript{126}

To James, we can aptly characterize truth in this instrumental sense as “essentially an affair of leading.” \textsuperscript{127} He reasoned:

The importance to human life of having true beliefs about matters of fact is a thing too notorious. We live in a world of realities that can be infinitely useful or infinitely harmful. Ideas that tell us which of them to expect count as the true ideas in all this primary sphere of verification, and the pursuit of such ideas is a primary human duty. The possession of truth, so far from being here an end in itself, is only a preliminary means towards other vital satisfactions. . . . The

\textsuperscript{121} Id. at 311.
\textsuperscript{122} James, PRAGMATISM, supra note 21, at 42. Accord James, The Meaning of Truth, supra note 72, at 47 (“Absolute or no absolute, the concrete truth for us will always be that way of thinking in which our various experiences most profitably combine.”).
\textsuperscript{123} James, PRAGMATISM, supra note 21, at 42. Accord, Dewey, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 90 (describing the instrumental value of truth in terms of “demonstrated capacity for . . . guidance” out of situations of trouble and perplexity); Hilary Putnam, PRAGMATISM: AN OPEN QUESTION 73 (1995) (arguing that, for pragmatism, inquiry toward the attainment of knowledge has “instrumental” value in that it “helps us achieve. . . practical goals”). See generally Harvey Cormier, The Truth is What Works: William James, Pragmatism, and the Seed of Death 25–31 (2001) (discussing how James finds the practical value of truth in its propensity toward making our lives better).
\textsuperscript{124} Dewey, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 318. Accord William James, The Varieties of Religious Experience 344 (1902) (describing beliefs as “rules for action” whose significance lies in their “practical consequences”). Cf. Dewey, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 90 (arguing that truth is confirmed in consequences).
\textsuperscript{125} James, The Meaning of Truth, supra note 72, at 105–06. Accord Dewey, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 90 (describing truth in terms of satisfaction).
\textsuperscript{126} James, PRAGMATISM, supra note 21, at 106. Accord id. at 111 (“[C]oncrete truths . . . need be recognized only when their recognition is expedient.”); James, The Meaning of Truth, supra note 72, at 127–28 (“[I]n the long run the true is the expedient in the way of our thinking. . . .”).
\textsuperscript{127} James, PRAGMATISM, supra note 21, at 103. Accord id. at 101 (“[T]ruth again is an affair of leading.”); id. at 104 (“Our account of truth is an account of truths in the plural, of processes of leading. . . .”).
practical value of true ideas is thus primarily derived from the practical importance of their objects to us.\textsuperscript{128} Pragmatically understood, truth quite profoundly is indeed “an affair of leading.” Truth has “practical value” insofar as it leads us to objects and ideas that hold “practical importance” for our lives.\textsuperscript{129} Truth, writ large, is that which leads us to “whatever proves itself to be good in the way of belief.”\textsuperscript{130} True ideas are whatever “work[s] satisfactorily”\textsuperscript{131} by leading to “good consequences.”\textsuperscript{132} The possession of truth, as James put it, is not an end in itself, but an end instrumental—practical and purposive, satisfying and good for human life. Yet it is crucial to note that the “satisfaction” and “good consequences” here involved are not personal, material, or emotive.\textsuperscript{133} The satisfaction is intellectual; the good consequences are those of beneficial, harmonious interaction with the phenomenal particulars of experiential life.\textsuperscript{134} Propositions are true to the degree they satisfy our vital interest in owning a conception of reality that assembles a set of beliefs that fit together coherently, harmoniously, and with logical consistency.\textsuperscript{135} James stated that:

The “satisfaction” . . . is no abstract satisfaction \textit{überhaupt}, felt by an unspecified being, but . . . such satisfactions (in the plural) as concretely existing men actually do find in their beliefs. . . . [W]e find that to believe in other men’s minds, in independent physical realities, in past events, in eternal logical relations, is satisfactory. We find hope satisfactory. We often find it satisfactory to cease to doubt. Above all we find consistency satisfactory, consistency between the present idea and the entire rest of our mental equipment, including the whole order of our sensations, and that of

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\textsuperscript{128} \textit{Id.} at 98.
\textsuperscript{129} \textit{See, e.g., James, the Varieties of Religious Experience, supra} note 124, at 344 (“Beliefs, in short, are rules for action. . . . If there were any part of a thought that made no difference in the thought’s practical consequences, then that part would be no proper element of the thought’s significance.”).
\textsuperscript{130} \textit{James, Pragmatism, supra} note 21, at 42. Accord Dewey, Essays in Experimental Logic, supra note 22, at 318 (“[O]ur duty to pursue ‘truth’ is conditioned upon its leading to objects which upon the whole are valuable.”).
\textsuperscript{131} \textit{James, Pragmatism, supra} note 21, at 120.
\textsuperscript{132} \textit{Dewey, Essays in Experimental Logic, supra} note 22, at 319.
\textsuperscript{133} \textit{See Dewey, Reconstruction in Philosophy, supra} note 74, at 90.
\textsuperscript{134} \textit{Id.}
\textsuperscript{135} \textit{See Putnam, Reason, Truth and History, supra} note 99, at 134 (“[W]e are trying to . . . construct a representation of the world which has the characteristics of being instrumentally efficacious, coherent, comprehensive, and functionally simple.”).
\end{flushleft}
our intuitions of likeness and difference, and our whole stock of previously acquired truths.\footnote{James, The Meaning of Truth, supra note 72, at 104–05.} When it comes to truth, pragmatism thus sees “[t]he trail of the human serpent . . . over everything.”\footnote{Id. at 58 (“[I]ntellectual satisfaction [involves] . . . matters of consistency— . . . of actually felt consistency among judgments, objects, and habits of reacting, in the mind’s own experienceable world.”); Pragmatism, supra note 21, at 104 (“Truth in science is what gives us the maximum possible sum of satisfactions, taste included, but consistency both with previous truth and with novel fact is always the most imperious claimant.”).} Reflective knowing as a search for truth is a practical undertaking because how we perceive, interpret, classify, and order the external world depends upon our specifically human interests and purposes.\footnote{See Dewey, The Quest for Certainty, supra note 73, at 39 (“If we had no desires and no purposes, then . . . one state of things would be as good as any other.”); James, Pragmatism, supra note 21, at 117 (“Human motives sharpen all our questions, human satisfactions lurk in all our answers, all our formulas have a human twist.”); id. at 122 (“[W]e carve out everything, just as we carve out constellations, to suit our human purposes.”).} Truth satisfies insofar as it works toward accommodating those purposes and interests.\footnote{See, e.g., Dewey, Essays in Experimental Logic, supra note 22, at 30 (“[I]ntelligence is not an otiose affair, nor yet a mere preliminary to a spectator-like apprehension of terms and propositions.”).} Given that the outside world is often menacing, presenting us with objects we did not make and laws of nature we cannot avoid, we strive for truth not casually with hollow indifference, but so as to settle questions that meaningfully impact our lives and future conduct.\footnote{Id. at 17.} Possessing a coherent, consistent set of true beliefs “is instrumental to gaining control in a troubled situation.”\footnote{Id. at 30. Accord id. at 332 (“A knowing as an act is instrumental to the resultant controlled and more significant situation.”); Dewey, Reconstruction in Philosophy, supra note 74, at 90 (“[T]he ideas, meanings, conceptions, notions, theories, and systems are instrumental to an active reorganization of the given environment, to a removal of some specific trouble and perplexity. . . .”); Putnam, Pragmatism: An Open Question, supra note 123, at 70 (describing pragmatist inquiry as goal-directed toward “cooperative human interaction with an environment”).} Truth, instrumentally speaking, thus exerts great “practical . . . force.”\footnote{Dewey, Essays in Experimental Logic, supra note 22, at 17.}

To regard truth as instrumental and practical in this sense is not to suggest, however, that reality is whatever we fancy. While pragmatism posits reality as we conceive it to be a product of our own human creation,
it further assumes there to be a “standing reality independent of the idea that knows it,”144 such that our conception of reality reflects “discovered facts”145 which are “found, not manufactured.”146 The control we try to garner over the outside world through rational inquiry and concept formation is thus highly purposive and practical, directed toward ourselves, not the objects we experience and posit as real. The purpose behind striving for knowledge is to adopt “standpoints, attitudes, and methods of behaving toward facts”147 that will help us develop the “practical . . . future responses which an object requires of us or commits us to.”148 As James put it, “[t]hose thoughts are true which guide us to beneficial interaction with sensible particulars as they occur.”149 The instrumental value of truth, that is, arises from how effectively our ideas, concepts, and beliefs lead us to beneficial consequences in the practical circumstances of daily life.

D. Workability and the Evolutionary Growth of Knowledge

Corollary to the first three tendencies—non-absolutism, radical empiricism, and instrumentalism—pragmatism adopts an evolutionary stance toward knowledge and truth. Far from fixed and absolute for all time, our conceptions of reality are ever “still in the making.”150 Everything we posit about reality is true only provisionally, subject to correction and revision on the basis of further experience and inquiry.151 The experiential flux is unremitting in presenting us with new facts and

144. JAMES, THE MEANING OF TRUTH, supra note 72, at 88. See also id. at 117 (“[The] notion of a reality independent of . . . us . . . lies at the base of the pragmatist definition of truth.”); JAMES, PRAGMATISM, supra note 21, at 111 (suggesting that we have a “duty to agree with reality,” a duty “seen to be grounded in a perfect jungle of concrete expediencies”); DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 237 (“[W]hat makes a man’s idea of his environment true is its agreement with the actual environment . . . .”). While pragmatism accepts a standing reality independent of our thoughts, it insists that we can never have knowledge of that reality apart from our ideas of it. How we conceive it depends on the interests, problems, and purposes that stimulate our perception and reflection. Hence, while according to pragmatism reality exists independently of us, nothing is ever true in a purely objective sense. See JAMES, PRAGMATISM, supra note 21, at 37.

145. DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 43 (“[T]he brute objective facts of scientific discovery are discovered facts.”). Cf. id. at 55 (“[A]ll meanings are derived from things which antedate suggestion—or thinking or ‘consciousness . . . .’”).

146. JAMES, PRAGMATISM, supra note 21, at 117.

147. DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 332.

148. Id. at 309 (emphasis omitted). Cf. DEWEY, THE QUEST FOR CERTAINTY, supra note 73, at 39 (“Such considerations point to the conclusion that the ultimate ground of the quest for cognitive certainty is the need for security in the results of action.”).

149. JAMES, THE MEANING OF TRUTH, supra note 72, at 51 (emphasis in original and added).

150. JAMES, PRAGMATISM, supra note 21, at 123 (emphasis added).

151. See, e.g., id. at 81, 108; PUTNAM, REASON, TRUTH AND HISTORY, supra note 99, at 134–35.

https://openscholarship.wustl.edu/law_jurisprudence/vol4/iss2/1
information to fit and assimilate into the general stock of truths that form our conceptions of reality. Matters of questionable fit that defy assimilation stimulate further inquiry and investigation, providing opportunities for the growth of more coherent, workable, and satisfying systems of belief.

Reality and truth thus grow and evolve, according to pragmatism, ever toward greater coherence, consistency, and comprehensiveness. This holds true for all aspects of reality. Our systems of belief undergo agitation, revision, even wholesale realignment in the conceptual realm just as in the domain of the physical concrete particulars we cull from the flux of experience. Not infrequently we articulate new concepts while modifying, amending, or discarding the old, always with a view toward framing more workable conceptual structures. Quite simply, say the pragmatists, in the realm of concepts and ideas “no point of view can ever be the last one.”

Conceptual growth and change always begins, on the pragmatist account, when some part of our set of previously accepted beliefs comes under challenge. The challenge may be factual (encountering facts inconsistent with our beliefs), social (meeting people who reject them), or logical (recognizing logical incoherence or contradictions within our belief set). When such challenges arise, they stimulate, in James’s language, “an inward trouble to which [our] mind till then had been a stranger. . . .” Such inward trouble—doubt or uncertainty—necessitates the reconsideration of our set of conceptual beliefs. Yet pragmatists caution that reconsideration seldom leads to wholesale revision. For when compelled to reexamine our concepts, ideas, or opinions, “we are all extreme conservatives.” The “first principle” in the process of conceptual reformulation is loyalty to our collection of previously accepted beliefs and concepts; indeed, James insisted that “in most cases it is the only principle.” Under most circumstances, we are so committed to our conceptual status quo that our response to challenges that would require serious realignment of our previous beliefs “is to ignore them altogether, or to abuse those who bear witness for them.”

Only when neither avoidance nor abuse is possible do we submit to conceptual rearrangement. Even then, the new ideas or concepts we are

152. JAMES, THE MEANING OF TRUTH, supra note 72, at 55.
153. JAMES, PRAGMATISM, supra note 21, at 35.
154. See DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 199 (“Deliberation has its beginning in troubled activity.”).
155. JAMES, PRAGMATISM, supra note 21, at 35.
156. Id.
157. Id.
most likely to entertain are those that we “can graft upon the ancient stock [of truths] with a minimum of disturbance.”  

New ideas thus assume a mediative role. We formulate them so far as possible as workable postulates that reconcile satisfactorily the new truth and the ancient stock. A new idea or concept “makes itself true,” James argued, “by the way it works; grafting itself then upon the ancient body of truth, which thus grows.”

He continued:

[A] new idea . . . adopted as . . . true . . . preserves the older stock of truths with a minimum of modification, stretching them just enough to make them admit the novelty, but conceiving that in ways as familiar as the case leaves possible. . . . The most violent revolutions in an individual’s beliefs leave most of his old order standing. . . . New truth is always a go-between, a smoother-over of transitions. It marries old opinion to new fact so as ever to show a minimum of jolt, a maximum of continuity. . . . But success in solving this problem is eminently a matter of approximation. We say this theory solves it on the whole more satisfactorily than that theory; but that means more satisfactorily to ourselves, and individuals will emphasize their points of satisfaction differently.

New concepts and ideas thus come to be regarded as true, pragmatically speaking, to the extent they satisfactorily fuse fresh experience or ways of seeing onto the previous stock of our beliefs. To established truths we hold tight. When conceptual reformulation cannot be avoided, we endeavor to assimilate the new and the old, with “a minimum of jolt, a maximum of continuity.” Yet any jolt disrupts continuity. Every conceptual reformulation entails change. Thus, the process of concept formation and reformation, pragmatically understood, binds the two ends of the pragmatic method: its non-absolutist tendency with its insistence that truth grows. Concepts and ideas are never fixed, absolute, and settled for all time, but are dynamic, growing, and evolving interpretations of life, ever in the making.

158. Id.
159. Id. at 36.
160. Id. at 35.
IV. RESULT-ORIENTATION AND UTILITARIAN JURISPRUDENCE

A. The Charge Against Legal Pragmatism

It is against the backdrop of these themes—non-absolutism, radical empiricism, instrumentalism, and workability and the evolutionary growth of knowledge—that inquiry into whether pragmatism presents a result-oriented methodology should proceed. The assumption made by many legal scholars that it is result-oriented, at least as applied to law, comes from two directions.

First, several prominent legal theorists criticize legal pragmatism for its alleged lack of theoretic integrity. Luban, as noted earlier,161 argues that the pragmatist perceives no inherent value in well-reasoned, consistent legal doctrine but will favor nearly anything in judicial decisionmaking that appears instrumental to achieving outcomes conducive to the “well-being of the community.”162 Dworkin likewise sees pragmatism as a disturbing approach to law that encourages judges to decide cases according to whatever they deem “best for the community’s future with no regard for past practice as such.”163 Morgan Cloud agrees. Pragmatism, he contends, admonishes judges to “base decisions on the consequences . . ., the result, that is ‘best.’”164 Given pragmatism’s vague guidance in evaluating outcomes, Cloud worries that it “leaves judges adrift in individual cases . . . to make ad hoc decisions based upon their subjective beliefs about social needs.”165 Brian Tamanaha concurs that pragmatism depreciates the virtues of certainty and predictability in judicial reasoning, thereby threatening to undermine the rule of law.166 In a similar vein, Anthony E. Cook charges pragmatism with impoverishing normative discourse in law. Cook perceives pragmatism as offering a jurisprudence of doubt167 that reduces adjudication to a “crude experimentalism,”168 where determining the “right answer” in cases at law becomes “merely a question of which consequences one finds most desirable.”169

162. Luban, supra note 10, at 43.
164. Cloud, supra note 6, at 212–13 (footnote omitted).
165. Id. at 214.
166. Tamanaha, Law as a Means to an End, supra note 6, at 129–30.
167. See Cook, supra note 5, at 1444.
168. Id. at 1445.
169. Id. at 1447. For a similar critique, see Morris, supra note 4, at 2–5, 12–17.
Theoretical crudity, however, does not besmirch legal pragmatism in the eyes of all who see it as a result-oriented jurisprudence. A second group of legal scholars favors or tries to appropriate legal pragmatism precisely because of its supposed consequentialist leanings. Most prominent among these scholars is Richard Posner. For Judge Posner, pragmatism offers a “forward-looking” approach to adjudication centered on the pithy criterion that judges should strive to craft “the most reasonable decision” under the circumstances. By the term forward-looking Posner means that pragmatism focuses judicial decision-making on the present and future, with no obligation to abide by past decisions or previously settled rules. He insists that such an approach is not consequentialist in the sense of being tied to a consequential norm like the principle of utility. Still, Posner embraces pragmatism under a robustly result-oriented understanding. He celebrates pragmatic adjudication because he sees it foremost as a method that comprehends the end of judging as achieving the “best results.”

While Posner is the most prominent proponent, he is not alone in favoring legal pragmatism under the belief that it comprises a result-
oriented jurisprudence. Melissa Armstrong follows Posner in analogizing legal pragmatism to rule-utilitarianism. According to Armstrong, so-called “rule pragmatism” provides a “first-order version of pragmatism because the judge has in mind the best possible results when deciding cases.” Daria Roithmayr promotes what she calls “radical pragmatism” because it could “produce a useful outcome” for members of disempowered communities. John O. McGinnis and Michael Rappaport offer what they claim to be a pragmatic argument in favor of originalism in constitutional interpretation. They turn to pragmatism because it allegedly “has the essential virtue of ensuring that the consequences of legal decisions will be good.” Lael Daniel Weinberger, after first shunning pragmatism as an unprincipled, “results-oriented approach” to constitutional interpretation, then tries to appropriate it in order to “trick” judges and scholars into a “substantial change in Establishment Clause analysis.”

While these legal scholars call what they criticize or favor “pragmatism,” the result-oriented methodologies they discuss really have little to do with pragmatist philosophy or any fair account of pragmatist jurisprudence. This becomes clear by comparing the method of pragmatism with the mindset of jurisprudential result-orientation. Just as utilitarianism provides a suitable prototype of result-orientation in ethical theory, so too does it provide an apt model for result-oriented legal theory.

B. Utilitarian Jurisprudence

As is well known, Jeremy Bentham designed utilitarianism primarily as a theory of social and legal morality, not one of personal ethics. Most of his major writings, including half of his seminal The Principles of Morals and Legislation, address law, especially the contours of constitutional government, and the shape of a just system of criminal punishment.

177. Id. at 116.
178. Roithmayr, supra note 8, at 949.
179. McGinnis & Rappaport, supra note 8, at 917.
180. Id.
181. Weinberger, supra note 19, at 411.
182. Id. at 415.
183. Id. at 414.
185. See, e.g., JEREMY BENTHAM, CONSTITUTIONAL CODE (c. 1830); JEREMY BENTHAM, A FRAGMENT ON GOVERNMENT (1776).
For over two centuries now, numerous legal theorists have sought to expand on Bentham’s work by developing comprehensive conceptions of law atop a utilitarian foundation. John Austin was the first, weaving a decidedly utilitarian thread into his otherwise anormative jurisprudence of legal positivism. Austin argued that the principle of utility “not only ought to guide, but . . . has usually been the principle consulted in making laws.” John Stuart Mill likewise rested his influential defense of liberty and individual freedom on a utilitarian foundation.

Paradigmatic and illustrative of the method of utilitarian jurisprudence are the more recent legal philosophies of François Gény and Richard Wasserstrom. Gény was one of the leading exponents of the early twentieth century European free law or free legal decision movement in jurisprudence. He argued that two ideals—justice and social utility—form the “ultimate standard” for adjudication. On his account, judicial decision-making is best understood as free and scientific: “free, because no positive outward authority compels [the judge] to decide as he does; . . . scientific, because it finds its solid foundations in nothing but the objective elements which legal science must reveal to him.” In searching for objective elements in, as he put it, “the nature of things,” Gény identified the “two great guide-posts” of justice and general utility as the factors toward which all law, judicial and legislative, should aim. While he acknowledged that these ideals amount to somewhat “empty forms,” Gény nevertheless insisted that the only sound justification for a legal rule is that it “aims at promoting justice and . . . the welfare of the greater number.”


188. Id. at 59.
191. Gény, supra note 175, at 4, 14.
192. Id. at 5.
193. Id. at 8, 11, 14.
194. Id. at 14.
195. Id.
196. Id. at 4, 14.
adjudication centered on a “careful restricted utilitarianism.” He described his “two-level procedure of legal justification” as requiring, first, that “courts are to justify their decisions by appealing to legal rules” and, second, that they are to select those rules “by appealing to the principle of utility.” That is to say, Wasserstrom prescribed a fixed rule of decision for courts where “the legal rule that is to be used to justify the particular decision would itself have to be justified on utilitarian grounds.

To illustrate his two-level procedure, Wasserstrom presented a hypothetical mortgage hardship case. Imagine a filthy rich mortgagor intent on foreclosing and evicting, in the cold of winter, a destitute widow with six children from their old, dilapidated farm. Human sympathy would call for equity to intervene. Wasserstrom disagreed. Arguing against an equitable decision rule that would consider only how the decision would impact the litigants before the court, he insisted, pursuant to the first prong of his two-level procedure, that it be adjudged according to some general legal rule. The challenge for a court considering the widow’s request for forbearance is to craft a “rule of law that effects a balance” between the social value of giving special treatment to widows as a class of mortgagees and the considerable social utility of maintaining a viable institution of mortgage lending that engenders trust in mortgagors and mortgagees alike.

Throughout, the crafting of this decision rule must turn on the second prong, that calling for appeal to the principle of utility. Wasserstrom explained:

The practice of deciding particular mortgage cases by considering only the consequences of the decision to the litigants is more likely to result in undesirable consequences of a more serious and far-reaching nature than is the practice of deciding particular cases by

JUSTIFICATION 122 (1961).

198. Id. at 138. The two-level restricted utilitarianism Wasserstrom advanced is essentially what is commonly called “rule-utilitarianism.” See supra note 31 and accompanying text.

199. WASSERSTROM, supra note 197, at 136.

200. Id.

201. Id.

202. Id. at 122.

203. See id. at 141–44.

204. WASSERSTROM, supra note 197, at 142.

205. Id. at 142–43.

206. See id. at 142 (“Utilitarian considerations are surely crucial to the formulation of the most desirable rule of mortgage law.”).
an appeal to that legal rule which on utilitarian grounds is deemed most desirable.\footnote{Id.}

Wasserstrom’s theory of judicial decision-making, like that of Gény before him, thus rests squarely on a utilitarian foundation and thereby carries the torch of result-orientation. Each of their theories treats every case at law as having a right outcome determinable by following a formal process hinging on the principle of utility. Each treats that principle as fixed antecedent to judicial deliberation. Their methods, offered as prescriptive accounts for how courts \textit{ought} to decide cases, unequivocally identify the best overall outcome or result as the standard or ultimate criterion of judicial justification. Legal pragmatism is very different.

\textbf{V. DISTINGUISHING PRAGMATISM AND UTILITARIANISM}

\textit{A. Instrumentalism as Adaptation and Control}

The claim that legal pragmatism amounts to a result-oriented jurisprudence stems, more than anything, from a mistaken understanding of the instrumentalist tenor of pragmatic philosophy. As we have seen, pragmatism’s perhaps most “distinguishing trait is that it defines thought or intelligence by function, by work done, by consequences effected.”\footnote{DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 31.}

That is, pragmatism sees truth as valuable principally in a \textit{functional} or \textit{instrumental} sense—not valuable \textit{per se}, but valuable \textit{in relation to us}.\footnote{See id. at 318; PUTNAM, PRAGMATISM: AN OPEN QUESTION, supra note 123, at 73–74; PUTNAM, REASON, TRUTH AND HISTORY, supra note 99, at 133–34.}

“Truth is \textit{made} . . . [by us] in the course of experience,”\footnote{JAMES, PRACTICAL MATERIALISM, supra note 21, at 104.} James claimed, and we value it because it is “helpful in life’s practical struggles.”\footnote{Id. at 42. Accord id. at 110 (“Truth makes no other kind of claim and imposes no other kind of ought than health and wealth do. All these claims are conditional . . . [with] concrete benefits. . . .”).}

Reflecting the accumulated experience of the human interface with the external world,\footnote{\textit{See} JOHN DEWEY, EXPERIENCE AND NATURE 435 (2d ed., Dover Pub. 1958) (1929).} ‘truth’ is the name we assign to “\textit{whatever proves itself to be good in the way of belief}.”\footnote{JAMES, PRACTICAL MATERIALISM, supra note 21, at 42.}

In James’s perhaps unfortunate wording, truth has “cash-value”—i.e., “is profitable to our lives”—a

\footnote{Id. at 42. Accord JAMES, THE MEANING OF TRUTH, supra note 72, at 47 (“[T]he concrete truth for us will always be that way of thinking in which our various experiences most profitably combine.”).}

\footnote{107. \textit{Id.} 108. DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 31. 109. See id. at 318; PUTNAM, PRAGMATISM: AN OPEN QUESTION, supra note 123, at 73–74; PUTNAM, REASON, TRUTH AND HISTORY, supra note 99, at 133–34. 110. JAMES, PRACTICAL MATERIALISM, supra note 21, at 104. 111. Id. at 42. Accord id. at 110 (“Truth makes no other kind of claim and imposes no other kind of ought than health and wealth do. All these claims are conditional . . . [with] concrete benefits. . . .”). 112. \textit{See} JOHN DEWEY, EXPERIENCE AND NATURE 435 (2d ed., Dover Pub. 1958) (1929). 113. JAMES, PRACTICAL MATERIALISM, supra note 21, at 42. 114. Id. at 32, 41. 115. Id. at 42. Accord JAMES, THE MEANING OF TRUTH, supra note 72, at 47 (“[T]he concrete truth for us will always be that way of thinking in which our various experiences most profitably combine.”).}
position with which Dewey fully concurred, though in less-laden language. In Dewey’s terms, the significance we assign to that which we accept as true is, pragmatically speaking, a product of its practical “value, importance.” We do not pursue truth as if it were an idle affair. Rather, truth matters because knowledge is “involved in the process by which life is sustained and evolved.” Distinguishing truth from falsehood matters because claims and propositions that are true can perform the “active, dynamic function” of guiding us away from “trouble and perplexity” toward the “clearing up of a specific situation.” False claims, to the contrary, fail when put to the test of accomplishing such beneficial work.

Now, in this instrumentalist sense, the value pragmatism assigns truth does indeed emphasize consequences. “The true” is any belief or knowledge-claim that, “when given, . . . leads to desirable consequences.” True ideas or beliefs are those that provide “satisfaction” by leading to “good consequences.” In law, “the standard [of judgment] is found in consequences, in the function of what goes on socially.” Still, this instrumentalist conception of truth does not render pragmatism a result-oriented philosophy. The satisfaction that matters to the pragmatist is in no sense material or preference-based, but intellectual satisfaction—the satisfaction that comes from possessing a set of beliefs that combine to form a coherent, workable, and logically consistent worldview. The good consequences are those that guide us to beneficial and harmonious interaction with the phenomenal particulars, including the social facts, of everyday life.

217. See id. at 30.
218. Dewey, Reconstruction in Philosophy, supra note 74, at 50.
219. Id. at 90.
220. See id.
222. See Dewey, Reconstruction in Philosophy, supra note 74, at 90; Dewey, Experience and Nature, supra note 212, at 10; James, The Meaning of Truth, supra note 72, at 104–07, 128–33; James, Pragmatism, supra note 21, at 34–35, 120.
225. See, e.g., Dewey, Reconstruction in Philosophy, supra note 74, at 90; James, The Meaning of Truth, supra note 72, at 58, 104–05, 129–33; James, Pragmatism, supra note 21, at 104; Putnam, Pragmatism: An Open Question, supra note 123, at 14–16.
From the standpoint of pragmatism, truth is thus instrumental or practical insofar as how we perceive and assimilate the outside world, order and reorder it, is contingent upon the problems, purposes, and interests we have in mind: “[W]e carve out everything, just as we carve out constellations, to suit our human purposes.” 227 Truth satisfies to the extent that it works toward meeting those purposes. 228 We are neither indifferent nor disinterested, nor even fully objective, when it comes to truth. 229 We search for truth, for the most part, to gain the repose that accompanies successfully adapting to and attaining a degree of control over the external world. “[R]eflective knowing,” Dewey wrote, “is instrumental to gaining control” 230 over at least some tokens of the myriad objects not of our making and beyond our avoidance that we encounter in our daily forays into that outside world. Concepts and theories that explain and structure the world in a coherent and consistent way are enormously valuable as “mental modes of adaptation to reality” 231 that prove “instrumental to a control of the environment.” 232 The instrumental cash-value of truth, then, reflects how fruitfully our ideas and beliefs lead us in practice to beneficial consequences in this sense of epistemic adaptation and control.

B. The Failed Project of Utilitarianism

Pragmatic consideration of consequences thus involves a very different form of deliberation and judgment than marks the result-oriented appeal to consequences found in utilitarianism. Whether in its classical form as a moral theory or employed, as by Gény and Wasserstrom, as a justificatory standard for judicial decision-making, utilitarianism represents the very type of absolutist reasoning that pragmatism combats. Utilitarians offer up the principle of utility (however conceived) 233 as the ultimate standard of morality or adjudication. Its supremacy as the end of action is fixed antecedent to deliberation in any particular ethical or adjudicative matter. While the specific results of utilitarian deliberation are not foregone, by

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227. JAMES, PRAGMATISM, supra note 21, at 122.
228. See, e.g., DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 90; JAMES, THE MEANING OF TRUTH, supra note 72, at 131.
229. See JAMES, PRAGMATISM, supra note 21, at 37.
230. DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 17.
231. JAMES, PRAGMATISM, supra note 21, at 94.
232. DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 30, Accord DEWEY, EXPERIENCE AND NATURE, supra note 212, at 10-11; DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 89-90.
233. See supra text accompanying notes 25–42.
restricting the range of deliberative criteria to consequences only, utilitarianism does determine antecedently the direction it will lead. Deliberation calls only for deference to the principle of utility, assessing the consequences likely to follow from each alternative course of action, and then selecting, by deductive inference, that action which is expected to result in the best possible overall state of affairs. Non-consequential considerations do not count. Every utilitarian judgment projects the best possible outcome and is justified on the basis of that result-focused projection alone.

To Dewey, the utilitarian method suffers so many inadequacies as to serve as “a remarkable example of the need of philosophic reconstruction.” 234 Though he credited the utilitarians with doing much to advance normative thought beyond the medieval shackles of otherworldly authority, he regretted their failure to free it from the orthodoxy of absolutism. 235 Utilitarianism was to him a “reform movement” 236 founded on the “just insight” that moral goodness begins and ends with humanity and the welfare of society. 237 Yet by positing the principle of utility as the one “fixed, final and supreme end” of moral inquiry, the utilitarians merely followed, in unquestioning imitation, the timeworn method of philosophical absolutism. 238 The result was “catastrophe.” 239 For the utilitarian method of defining the good in terms of future pleasures or satisfactions and restricting moral deliberation to an algebraic calculation produces an impossible standard of right conduct that only confuses and obscures normative inquiry. 240 To Dewey, the hedonic ends of utilitarianism—pleasure, happiness, preference-satisfaction—are “among the things most elusive of calculation.” 241 Despite the claims of the utilitarians to the contrary, those ends are incapable of commensurate quantification. 242 Projecting them into an unknown future only enhances the indeterminacy. 243 Hence, though he lauded utilitarianism for concentrating moral inquiry on social well-being, Dewey castigated it for

234. DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 105.
235. See id. at 104; DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 211–13.
236. DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 205.
237. Id. at 212. Accord DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 104.
238. DEWEY, RECONSTRUCTION IN PHILOSOPHY, supra note 74, at 104.
239. DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 212.
241. DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 203.
242. See id. at 215–16.
243. See id. at 203.
reducing ethics to an unsightly choice “between a sickly introspection and an intricate calculus of remote, inaccessible and indeterminate results.”\textsuperscript{244}

Yet even more troubling to Dewey than utilitarianism’s impractical calculus is its mistaken conception of thought and deliberation. On his account, the utilitarians paradoxically over-stated the role of reason and rationality in human conduct while at the same time diminishing the robustness of deliberation by reducing all judgment of action to a simplified calculation of quantities.\textsuperscript{245} This was to Dewey to confound the functional purpose of deliberation.\textsuperscript{246} For we neither act from reason nor reason only to calculate profits and losses, as if the whole purpose and value of human life could be accounted for on a business ledger.\textsuperscript{247} Rather, reason intersects with action insofar as it serves as a tool for appraising present possible courses of conduct.\textsuperscript{248} Deliberation begins in uncertainty and confusion over how to respond in a troublesome situation.\textsuperscript{249} Its purpose “is to resolve entanglements in existing activity, restore continuity, recover harmony, utilize loose impulse, and redirect habit.”\textsuperscript{250} We deliberate—inquire into facts and circumstances, assess habits and desires, ponder available courses of action—so as to achieve the instrumental ends of disentangling, re-harmonizing,\textsuperscript{251} and gaining “control of environment in relation to the ends of the life process.”\textsuperscript{252} It is an exercise in search, experiment, and discovery.\textsuperscript{253} Most often it leads to judgments that are tentative and provisional, no more than working hypotheses.\textsuperscript{254} Never can we hope to deliberate to the end of inquiry nor settle upon, once and for all, the final end. For to encounter new facts and situations, to suffer unexpected challenges, and to stumble and fall from certainty is the destiny of humanity. The fashioning of ends is endless.\textsuperscript{255} Deliberation is continuous: “Even the most comprehensive deliberation leading to the most momentous choice only fixes a disposition which has to be continuously applied in new and unforeseen conditions, re-adapted

\begin{itemize}
  \item \textsuperscript{244} \textit{Id.} at 202.
  \item \textsuperscript{245} \textit{See id.} at 200, 218, 221.
  \item \textsuperscript{246} \textit{See id.} at 218.
  \item \textsuperscript{247} \textit{See, e.g., DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 199–201, 213–15, 218–21.}
  \item \textsuperscript{248} \textit{See id.} at 206–07.
  \item \textsuperscript{249} \textit{See id.} at 199, 207.
  \item \textsuperscript{250} \textit{Id.} at 199.
  \item \textsuperscript{251} \textit{See id.} at 199, 231.
  \item \textsuperscript{253} \textit{See DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 208, 216.}
  \item \textsuperscript{254} \textit{See id.} at 56, 202, 208, 215; Dewey, \textit{Logical Method and Law, supra note 76, at 26.}
  \item \textsuperscript{255} \textit{DEWEY, HUMAN NATURE AND CONDUCT, supra note 74, at 232.}
\end{itemize}
by future deliberations.\textsuperscript{256} Reason thus helps keep activity vital and growing in depth of meaning and significance.\textsuperscript{257} It encourages imaginative foresight of consequences brought into view as workable solutions to troubled situations.\textsuperscript{258} In no respect, insisted Dewey, can this robust process of inquiry, deliberation, and judgment be reduced to a shallow calculative prediction of future consequences.\textsuperscript{259}

Utilitarianism and pragmatism thus align only superficially. They share an interest in humanity, manifested in conceptions of truth and goodness that reference human purposes and social welfare. They each speak in terms of good consequences and satisfaction. Yet it is fallacious to assume that their common use of the terms “social welfare,” “consequences,” and “satisfaction” means that they use those terms in a common way. It was Ludwig Wittgenstein who most poignantly revealed how frequently misunderstandings result from the common tendency to assimilate from one linguistic context to another words and expressions that serve very different functions within each.\textsuperscript{260} That tendency accounts, at least in part, for the misunderstanding that pragmatism is result-oriented. Legal theorists often blend pragmatism with utilitarianism for no reason other than the linguistic fact that they both reference consequences, satisfactions, and other like terms.\textsuperscript{261} Yet there is no justification for assuming, as to any pair of theoretical structures, that common expressions entail the same conceptual framework. As we have seen, for utilitarianism and pragmatism, the functions their shared words serve are in no way comparable.

\textbf{C. The Confluence of Practice and Consequences}

By all accounts, utilitarianism is result-oriented. It directs all human conduct toward those particular results that maximize the overall social

\begin{footnotes}
\item 256. Id. at 208.
\item 257. See id.
\item 258. See id. at 208, 215.
\item 259. See, e.g., id. at 205–06.
\end{footnotes}
Very different is the consequential “good in the way of belief” toward which pragmatism aims. It is not a formulaic, measurable good that calls for—or even permits—evaluative comparison of courses of action or sets of beliefs under the floodlight of a fixed antecedent end. Rather, it is a process or practice good, a way of mediating between and evaluating the practical worth of particular knowledge-claims or judgments and, more generally, of theories of knowledge or truth. In James’s terms, “pragmatism [is] a mediator and reconciler . . . that . . . ‘unstiffens’ our theories. She has in fact no prejudices whatever, no obstructive dogmas, no rigid canons of what shall count as proof. She is completely genial. She will entertain any hypothesis, she will consider any evidence.”

Rather than prescribing a formal method of inquiry testable by the results it reaches, pragmatism assumes “an attitude of orientation,” specifically “[t]he attitude of looking away from first things, principles, ‘categories,’ supposed necessities; and of looking towards last things, fruits, consequences, facts.” The question pragmatism ever asks is what practical difference to human life does it make to adopt one or another theory, meaning, or truth. This question goes to “last things”: fruits, consequences, and concrete facts. Yet it is not a question that finds a particular result fruitful or a certain consequence good because they satisfy some pre-conceived standard of value or goodness. The pragmatic method endorses “[n]o particular results” but only those outcomes that prove beneficial and workable in the full context of belief.

Illustrative of pragmatism’s non-dogmatic attitude or “way of looking” is Dewey’s critical appraisal of traditional metaphysics. Metaphysical theories typically provide non-historical, causally-based accounts of reality. To Dewey, such accounts tend to be unhelpful in that they offer little in the way of practical guidance for actually living within the realities supposedly revealed. Competing metaphysics often provide nothing more than conflicting statements about reality that are “equally true descriptively; [even though] neither statement is true in the explanatory and metaphysical meaning imputed to it.” Early in the twentieth century, one such idle metaphysical debate addressed the developmental essence of human personality and character. The question was whether the

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262. See supra text accompanying notes 25–42.
263. JAMES, PRAGMATISM, supra note 21, at 42.
264. Id. at 43–44.
265. Id. at 32.
266. Id. at 32.
267. DEWEY, EXPERIENCE AND NATURE, supra note 212, at 273.
adult personality is caused by forces and patterns established in childhood, or whether childhood is a mere prefatory step leading to adulthood, conceived as an end already implicitly determined prior to the journey of youth. On Dewey’s account, such metaphysical debate errs because it assumes reality can be explained by “breaking up . . . a continuity of historical change into separate parts.” To pragmatists, such atomistic thinking only confounds understanding, for reality is not comprised of a static accumulation of ahistorical isolated elements or events. Rather, as Dewey put it:

The reality is the growth-process itself; childhood and adulthood are phases of a continuity, in which just because it is a history, the later cannot exist until the earlier exists . . . ; and in which the later makes use of the registered and cumulative outcome of the earlier . . . . The real existence is the history in its entirety, the history as just what it is. The operations of splitting it up into two parts and then having to unite them again by appeal to causative power are equally arbitrary and gratuitous. Childhood is the childhood of and in a certain serial process of changes which is just what it is, and so is maturity. Reality, that is, is always “in the making” and must be understood in practice, i.e., in the whole context of its historical development. So too must truth. The true holds instrumental (“cash”) value; yet the desirable consequences that accompany it and the satisfaction to which it gives rise cannot be understood by looking only at the end-point (the result) of inquiry as marked by the judgment of truth. Rather, like reality, truth “is [a] growth-process itself,” such that “the real [truth] is the history [of inquiry and deliberation] in its entirety, the history as just what it is.”

Focusing consequentially only on the “function of [deliberation as] giving a result, and not in its character of being a process” masks and obscures the “phases of a continuity” through which knowledge grows. Moreover, it clouds our understanding and depreciates the significance of the many intermediate truths that span those phases. As stated by James, “[t]he bridge of intermediaries, actual or possible, which in every real case

268. Id. at 275.
269. Id.
270. JAMES, PRAGMATISM, supra note 21, at 123.
271. DEWEY, EXPERIENCE AND NATURE, supra note 212, at 275.
272. JAMES, THE MEANING OF TRUTH, supra note 72, at 81.
273. DEWEY, EXPERIENCE AND NATURE, supra note 212, at 275.
is what carries and defines the knowing, gets treated as an episodic complication which need not even potentially be there.”

By the pragmatic method, however, both the phases of our knowing and the truths intermediate to the end-result receive their due regard. For to pragmatism, truth encompasses the whole practice of inquiry, the full history of “our minds and our experiences work[ing] . . . together.” Only by taking account of all phases, of all facts and circumstances, of all inferences and observations redounding across that whole continuum of mind and experience can we attain the true end-result of inquiry; the creation of “a system—a comprehensive and orderly arrangement” of ideas and beliefs that lead us in practice to “desirable consequences.”

Yet once again, from the standpoint of pragmatism, those consequences that are desirable are not those that conform with a ready-made teleological standard. For pragmatism “is a method only.” It “stands for no particular results.” It advances “no dogmas, and no doctrines save its method.” The only conclusions it endorses are those affirmed by mind and experience working together as likely to “lead” to beneficial outcomes, by providing some degree of control and enhancing our ability to adapt and navigate through the alternatively useful and harmful, protective and hostile, reaffirming and challenging world of external objects and others that we encounter daily. Truth provides satisfaction insofar as it works toward articulating coherent and usable systems of belief that, in this practice-oriented sense of control and navigation, “suit our human purposes.” Here lies the “practical value” and consequential significance of truth. And here lies likewise the practical value and consequential orientation of the pragmatic method.

Thus to say, from the standpoint of pragmatism, that truth is “whatever proves itself to be good in the way of belief,” that true ideas are those

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274. JAMES, THE MEANING OF TRUTH, supra note 72, at 82.
275. JAMES, PRAGMATISM, supra note 21, at 40.
276. DEWEY, ESSAYS IN EXPERIMENTAL LOGIC, supra note 22, at 55.
277. Id. at 318.
278. JAMES, PRAGMATISM, supra note 21, at 31. Accord JAMES, THE MEANING OF TRUTH, supra note 72, at 37 (“[Pragmatism] only . . . indicate[s] a method of carrying on abstract discussion.”).
279. JAMES, PRAGMATISM, supra note 21, at 32. Accord id. at 31 (“[Pragmatism] does not stand for any special results.”).
280. Id.
281. Id. at 103.
282. Id. at 122. Accord JAMES, THE MEANING OF TRUTH, supra note 72, at 131.
283. JAMES, PRAGMATISM, supra note 21, at 98.
284. Id. at 42.
that “work satisfactorily”\textsuperscript{285} by leading to “good consequences”\textsuperscript{286} is to say only that true belief matters \textit{practically} for the convenience, comfort, and security of human life. We are ever carving constellations,\textsuperscript{287} engraving meaning, sense, and significance on realities found in the flux of experience. Truth is thus largely of our own making and plural. Yet not all belief systems are equal. The same reality can be accounted for differently—can be carved into various constellations. Those accounts that provide the most useful and coherent descriptive accounts of the found realities, i.e., those that lead to the good consequences of greater control, readier adaptation, and easier navigation, are those with the most value relative to our human purposes. It is those accounts we hold to be true:

Ideas that tell us which [external objects or conditions] to expect count as the true ideas in all this primary sphere of verification, and the pursuit of such ideas is a primary human duty. . . . If I am lost in the woods and starved, and find what looks like a cow-path, it is of the utmost importance that I should think of a human habitation at the end of it, for if I do so and follow it, I save myself. . . . The practical value of true ideas is thus primarily derived from the practical importance of their objects to us.\textsuperscript{288}

To pragmatism, truth is plural, but not relative; satisfying, though not subjective; purposive, not personal; consequential, not teleological; practice-oriented, never result-oriented. The outside world indulges our concept formation and truth-making with great tolerance. But only at risk of adverse consequences do we hold fast in practice to truths that ill-fit the concrete particulars that we confront in the external world. “Experience . . . has ways of \textit{boiling over}, and making us correct our present formulas.”\textsuperscript{289} For that reason, how we search for truth and deliberate toward ends is consequential, since forming true beliefs can keep us from being scalded.

\begin{footnotes}
\item \textsuperscript{285} Id. at 120.
\item \textsuperscript{286} \textsc{Dewey, Essays in Experimental Logic}, supra note 22, at 319.
\item \textsuperscript{287} See \textsc{James, Pragmatism}, supra note 21, at 122.
\item \textsuperscript{288} Id. at 98.
\item \textsuperscript{289} Id. at 106.
\end{footnotes}
VI. BENJAMIN CARDOZO AND THE PRAGMATIC PRACTICE OF COMMON LAW ADJUDICATION

No better paradigm of pragmatism’s robust instrumental process exists than that of the common law method of adjudication. Pragmatist thinking began to influence American law and jurisprudence in the late nineteenth and early twentieth centuries concurrent with its development as a recognized philosophic method. A young Oliver Wendell Holmes, Jr., chummed with William James and C. S. Pierce, another of pragmatism’s founders, in the early 1870s. Nicholas St. John Green, a notable scholar of tort law, introduced elements of pragmatist thought into the law by way of his writings on negligence. As early as 1909, a widely circulated series of lectures on jurisprudence described the development of legal principle to a generation of young lawyers in clear pragmatist fashion.

The most elegant and complete pragmatist account of common law adjudication came from Benjamin Cardozo. In his Yale Tanner Lectures, published in 1921 as The Nature of the Judicial Process, Justice Cardozo straightforwardly embraced pragmatist thought, declaring that the “juristic philosophy of the common law is at bottom the philosophy of pragmatism.” He reaffirmed this commitment in The Growth of the Law. There he argued that pragmatism was “profoundly affecting the development of juristic thought.” No jurist since has matched Cardozo’s clarity in presenting a pragmatist account of adjudication. A quick review of his work reveals the instrumentalist tenor of the common law method while countering the claim that legal pragmatism provides a result-oriented jurisprudence.

A. Legal Rules as Working Hypotheses, Not Absolute Postulates

To Justice Cardozo, common law adjudication, like the philosophy of pragmatism, assumes a humble vision of legal truth. Just as pragmatist
philosophy rejects absolutism, Cardozo repudiated the idea that legal rules and principles represent “absolute” or “final truths” ready to be plucked by judges “full-blossomed from the trees.” Common law adjudication, he wrote, “does not work from pre-established truths of universal and inflexible validity to conclusions derived from them deductively.” Rather, the process of common law inquiry is foremost an empirical one; its method of reasoning is mainly inductive. Rules and principles emerge organically in the fundamentally pragmatic process of case-by-case decision-making. That process depends heavily on experience and requires judges to assume an “experimental” mindset. Reminiscent of Dewey, Cardozo maintained that the rules and principles there derived amount to nothing more than “working hypotheses.” Each new case with its distinct facts and concrete circumstances presents a new experiment against which the hypotheses are tested and reconsidered. In this manner, the empirical data of the law—the rules and principles crafted in past decisions and stored in the law’s “great laboratories” of precedent and doctrine—are “continuously retested.” The rules and principles that work well by contributing coherently and efficiently to the welfare of society become reinforced and affirmed. Those that “do not work well,” that “work injustice,” are re-examined and potentially nullified and abandoned.

This experimental picture of the common law method fully comports with the philosophy of pragmatism. So does Justice Cardozo’s insistence that common law judges cannot re-examine, abandon, modify, or create new rules or doctrines at will. Pragmatist philosophy limits the adoption

296. See CARDozo, THE NATURE OF THE JUDICIAL PROCESS, supra note 293, at 102. Cf. CARDozo, THE GROWTH OF THE LAW, supra note 294, at 205 (stating that reality, insofar as we can know it, is conditioned and relative, not “absolute and unconditioned”).
297. CARDozo, THE NATURE OF THE JUDICIAL PROCESS, supra note 293, at 23. Accord id. at 161 (arguing that legal truths are “less preordained and constant” than generally assumed).
299. Id. at 22.
300. See id. at 23.
301. Id. at 23.
302. See supra notes 76–77 and accompanying text.
305. See id. at 66–67, 73.
307. See id. at 103–15, 129–41; CARDozo, THE GROWTH OF THE LAW, supra note 294, at 204,
or rejection of beliefs to their rational fit and functional coherence within an overall practice or system of belief. Likewise, the power of common law adjudication is a power restrained by system and tradition, regulated by reason, and responsible to function. Cardozo observed that judges “must keep within those interstitial limits which precedent and custom and the long and silent and almost indefinable practice of other judges through the centuries of the common law have set to judge-made innovations.” No judge enjoys the right or power “to travel beyond the walls of the interstices.”

Common law adjudication no more than the philosophy of pragmatism thus warrants the label of result-orientation. Pragmatism disavows as unjustified any belief that contravenes the empirical data of its origin or ill-fits the system of belief that serves as its destination. Common law judges work within precisely such a practice beholden to empirical fidelity and systematic coherence. Judges must confine their outcome-preferences and innovative skills within the interstitial walls of precedent and practice erected over centuries of common law practice. Still, Cardozo insisted that those interstitial walls do not harbor absolute legal truths immune to challenge or beyond rebuttal. They are the laboratory walls. The truths they hold within are the working hypotheses of legal rules and principles. Precedent and practice accordingly do not hand judges sparkling formulas for easy determination of outcomes. Rather, the walls of precedent and practice determine only the range of judicial discretion, the space of intellectual inquiry “over which [judicial] choice moves.” Most often that range is nil. Most cases are commonplace. They fit clearly and unambiguously within settled doctrines of law. Yet a minority of cases fall into gaps or unsettled areas of law. Others raise factual questions that go beyond the settled extension of the applicable rule of law. These cases, where the legal belief-set is indeterminate, comprise the small

310. Id. at 129. Accord id. at 114 (arguing that judges may not go about “traveling beyond the walls of the interstices”).
311. Id. at 103.
312. See id. at 129 (“In countless litigations, the law is so clear that judges have no discretion.”). Accord id. at 164 (noting that the majority of cases are “predestined” in the sense that they “could not, with semblance of reason, be decided in any way but one. The law and its application alike are plain.”).
percentage of cases that require the “creative element” of judging—the exercise of choice within the walls of practice.

B. Fitness to the End of Social Justice

Cardozo thus perceived the creative element in adjudication as arising only in a special and narrow phase of judicial practice. It was a phase that he went on to describe in markedly pragmatist and instrumental terms. The pragmatist philosophers, as we have seen, stressed the functional nature of inquiry and truth. James argued that the standard for true belief is found in the “concrete benefits” that follow from accepting a proposition as true. Dewey maintained that the standard of judgment in law lies “in the function of what goes on socially.” Likewise, Cardozo insisted that law, including adjudication, must be understood in terms of social function. The “final cause” of law’s very existence, he argued, is the well-being of society. Cases come before courts, just as matters become placed on legislative agendas, to reconcile troublesome situations in social life. While several factors rightfully influence judicial decision-making, including logic, history, custom, and tradition, Cardozo claimed that “the final principle” of deliberation for judges and legislators alike “is one of fitness to [the] end” of social justice. To fulfill their function, judges must “shape [their] judgment in obedience to the fundamental interest of society.

In this respect, adjudication, understood pragmatically, focuses on consequences. Of course it does. It is hard to fathom a jurisprudence that would even feign indifference toward the impact of law on society or the relationship between judging and justice. No jurisprudential tradition has ever taken such a foolhardy course. Natural law jurisprudence treats

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314. Id. at 165; Cardozo, The Growth of the Law, supra note 294, at 208; Accord id. at 244–47 (discussing how the judicial process sometimes becomes a “creative agency” requiring “creative action” by the courts).
315. See id. at 217–20 (discussing and illustrating how indeterminacy requires the exercise of judicial choice); id. at 247 (“[E]very doubtful decision involves a choice. . . .”)
316. James, Pragmatism, supra note 21, at 110.
319. Id. at 66. Accord Cardozo, The Growth of the Law, supra note 294, at 220 (“[I]n the genesis and growth of the law, . . . social welfare is the final test . . . .”)
benefitting the common good as a necessary condition for law.\textsuperscript{323} The philosophy of legal positivism, determinedly amoral in so many respects, nonetheless recognizes certain normative considerations, including the concept of justice and the principle of utility, as criteria affecting the soundness of legal norms.\textsuperscript{324} Popular contemporary legal theories that characterize the end of judicial practice in terms of integrity,\textsuperscript{325} or efficiency,\textsuperscript{326} find their theoretical justifications in consequences and the common good.\textsuperscript{327} So do theories of originalism in constitutional interpretation.\textsuperscript{328} Even Neil Duxbury’s controversial work on the use of

\textsuperscript{323} See Thomas Aquinas, Summa Theologicae, in On Law, Morality, and Politics Q, 90 art. 2, 4, Q, 96, art. 1, Q, 97, art. 2 (William P. Baugmgarth and Richard J. Regan, eds., Hackett 1988) (1265–1274) (arguing that it is a necessary condition and principal objective for law that it be directed to the common good); John Finnis, Natural Law and Natural Rights 125 (1980) (identifying, by the law of nature, “the requirement of favouring and fostering the common good of one’s communities” as the basis for “many, perhaps even most, of our concrete moral responsibilities, obligations, and duties”); Samuel Pufendorf, On the Duty of Man and Citizen According to Natural Law 35 (James Tully ed., Michael Silverthorne trans., Cambridge Univ. Press 1991) (1673) (“The fundamental natural law is: every man ought to do as much as he can to cultivate and preserve sociality.”). Cf. Randy E. Barnett, The Structure of Liberty: Justice and the Rule of Law 23–24 (1998) (advocating a consequentialist, quasi-utilitarian defense of natural rights).


\textsuperscript{327} See, e.g., Dworkin, Law’s Empire, supra note 4, at 225 (“Law as integrity, propositions of law are true if they figure in or follow from the principles of justice, fairness, and procedural due process that provide the best constructive interpretation of the community’s legal practice.”); Posner, Law, Pragmatism, and Democracy, supra note 20, at 78 (“My argument for judges’ trying to decide common law cases in a way that will promote efficiency is simply that it’s a useful thing that judges can do . . . .”); Posner, The Economics of Justice, supra note 326, at 115 (“I have tried to develop a moral theory that goes beyond classical utilitarianism and holds that the criterion for judging whether acts and institutions are just or good is whether they maximize the wealth of society.”).

\textsuperscript{328} E.g., M.E. Bradford, Original Intentions: On the Making and Ratification of the United States Constitution xv, 16, 130–31 (1993) (arguing that only by overcoming judicial distorion and honoring the Constitution as originally understood can the United States restore its constitutional integrity, secure liberty for future generations, and preserve its national character and standing among nations); Keith E. Whittington, Constitutional Interpretation: Textual Meaning, Original Intent, and Judicial Review 218–19 (1999) (“[T]he courts must adopt a jurisprudence of original intent. . . . Originalism is most capable of realizing the goals internal to the interpretive project itself and of actualizing the obligations of democratic constitutionalism . . . [and] promises to protect the Court from itself, and in so doing, to protect us from the Court.”); McGinnis & Rappaport, supra note 8, at 919–20, 925–28, 934–35 (advocating originalism in constitutional interpretation because it leads to better consequences than any other interpretive approach); Ralph A. Rossum, Constituting and Preserving the Republic, in Our Peculiar Security: The Written Constitution and Limited Government 111, 111 (Eugene W. Hickok, Jr., Gary L. McDowell, and Philip J. Costopoulos eds., 1993) (claiming that recovering the original principles and ideas of the constitution’s framers is essential for the preservation of the American constitutional system).
lotteries in legal decision-making sees recourse to sortition as justified only if it serves the well-being of society.\(^{329}\) It is hard to imagine a jurisprudential theory to the contrary. Little comfort—and even less common sense—would attend a theory of adjudication that pictured good judging in terms of disinterest in justice or indifference toward the common good. No one’s ideal judge is an insensitive arbiter who does not care or trouble to understand how the outcomes of his or her decisions impact real lives or affect concrete social interests. Rather, as expressed by Justice Cardozo in potent pragmatist language, “[t]he restraining power of the judiciary” is fulfilled only when judicial “power is exercised with insight into social values, and with suppleness of adaptation to changing social needs.”\(^{330}\)

C. Restraints of Practice

Adjudication, understood pragmatically, thus constitutes a practical institution designed for the singular purpose of resolving conflict in a manner that enhances the social welfare. Yet Cardozo was quick to rebuff any result-oriented inferences that may be drawn from this functional end. Though a legal rule’s social value determines its legitimacy,\(^{331}\) Cardozo cautioned against reducing the judicial function to a preference-based pursuit of short-term ends or expediency. He stated categorically: “I do not mean . . . that judges are commissioned to set aside existing rules at pleasure in favor of any other set of rules which they may hold to be expedient or wise.”\(^{332}\) For no court may “roam at large, and light upon one conclusion or another as the result of favor or caprice.”\(^{333}\) Judges may exercise creative choice only to fill gaps or resolve indeterminacies within the interstitial walls of precedent and practice. Not only do they lack freedom to venture “beyond the walls of the interstices,”\(^{334}\) but within those spaces their interpretive discretion is seriously circumscribed. “The judge, even when he is free,” Cardozo wrote, “is still not wholly free. He

\(^{329}\) See Neil Duxbury, Random Justice: On Lotteries and Legal Decision-Making 145 (1999) (”[T]he [justifiable] use of randomizing techniques [in legal decision-making would have positive effects on people’s incentives and might also, on occasions, turn out to be cost-efficient and (more controversially) just.”).

\(^{330}\) See Cardozo, The Nature of the Judicial Process, supra note 293, at 94.

\(^{331}\) Id. at 73. Accord Cardozo, The Growth of the Law, supra note 294, at 236 (”We test the rule by its results.”).


\(^{333}\) Cardozo, The Growth of the Law, supra note 294, at 204.

\(^{334}\) Cardozo, The Nature of the Judicial Process, supra note 293, at 114.
is not to innovate at pleasure.” Judges work within a practice which restricts their freedom according to criteria “established by the traditions of the centuries, by the example of other judges, . . . by the collective judgment of the profession, and by the duty of adherence to the pervading spirit of the law.” Within this practice, no judge is a “knight-errant,” free to “roam[] at will in pursuit of his own ideal of beauty or of goodness.”

To Cardozo, and to legal pragmatism, the practice of adjudication thus imposes on judges restrictions that vigorously delimit the exercise of discretion and creative choice. These restrictions cannot, however, “be staked out for [the judge] upon a chart.” The practice-bound factors identified by Cardozo—logic, custom and tradition, history, social standards of right and justice—come to be understood by judges through experience in judging, as “in the practice of an art.” That experience brings judges to see that the mindset of result-orientation ill-fits the practice of adjudication. Deciding cases so as to achieve short-term ends or to maximize outcomes in particular cases according to standards determined outside judicial practice contravenes the judicial function, just as it undermines the concept of law.

For to Cardozo, one of the “most fundamental social interests” underlying the function of judicial practice “is that law shall be uniform and impartial.” Ad hoc, result-oriented decision-making vitiates that core function of law, impairing the fundamental need for order in social life.

Here, again, Cardozo’s account of the common law bespeaks the underlying pragmatic methodology of adjudicative practice. His claim that the first principle of law is “serene and impartial uniformity” corresponds to James’s insistence that consistency is the first criterion for

335. Id. at 141.
336. Id. at 114. Accord id. at 136–37 (“Insignificant is the power of innovation of any judge, when compared with the bulk and pressure of the rules that hedge him on every side.”).
337. Id. at 141.
338. Id. at 114. Accord CARDOZO, THE GROWTH OF THE LAW, supra note 294, at 215–16 (dismissing the “yearning for mechanical and formal tests” for adjudication as grounded in “illusion” and sure to “carry us upon the rocks” if pursued).
341. See id. at 139–40.
342. Id. at 112. Accord id. at 36 (“[S]erene and impartial uniformity . . . is of the essence of the idea of law.”). Cf. CARDOZO, THE GROWTH OF THE LAW, supra note 294, at 186–87, 192 (discussing the importance of certainty and stability for law).
343. See CARDOZO, THE NATURE OF THE JUDICIAL PROCESS, supra note 293, at 141.
344. Id. at 36.
truth. In entertaining the truth of a proposition, James argued that we look, first and foremost, for “consistency between the present idea and . . . our whole stock of previously acquired truths.” That is, the principal test for adding a new idea or datum of experience to our set of true beliefs is fit and consistency. We strive always for the intellectual satisfaction and repose that comes from possessing a belief-set that coheres internally as well as with the external facts of experience.

D. The Virtue and Limits of Stare Decisis

From this, it follows that, on a pragmatic account of adjudication, following precedent is the first principle and starting-point for judicial decision-making. Adherence to precedent, Cardozo argued, must be the rule in common law adjudication, not the exception. Only through the general following of precedent—through “symmetry and logic in the development of legal rules”—does the common law achieve a degree of uniformity and impartiality. In addition to the general repose those fundamental social interests afford, following precedent further serves the principle of fairness and secures “faith in the even-handed administration of justice.”

Cardozo thus firmly cautioned against marring the symmetry of law “by the introduction of inconsistencies and irrelevancies and artificial exceptions unless for some sufficient reason.” Stare decisis, he maintained, is the presumptive “everyday working rule of our law.” Yet sometimes in law, as in life, our settled beliefs face challenges sufficient to compel their reconsideration. The rules and principles that comprise the common law’s working hypotheses are neither singular nor simplistic. They form “complex bundles” of truths born in social experience and “carry[ing] throughout their lives the birthmarks of their origin.” Pursuing the virtue of consistency on occasion becomes an exercise in resolving conflicts between competing lines of precedent or reconciling inconsistencies arising when loyalty to the adjudicative criteria of logic,

345. JAMES, THE MEANING OF TRUTH, supra note 72, at 105.
346. CARDozo, THE NATURE OF THE JUDICIAL PROCESS, supra note 293, at 34, 149.
348. Id. at 34.
349. Id. at 33.
350. Id. at 20.
351. Id. at 64.
history, custom, and tradition lead in different or equivocal directions.\textsuperscript{353}

Such unsettling occasions of trouble in the legal environment require courts to exercise their residual power of creative choice.\textsuperscript{354} No one criterion of adjudicative practice overrides all others.\textsuperscript{355} Still, Cardozo insisted that in the exercise of creative choice, judges must defer to the “final cause of law”: social justice.\textsuperscript{356} When genuine conflict or ambiguity makes it uncertain “how far existing rules are to be extended or restricted,” courts must turn to considerations of fundamental justice and the social good to “fix the path, its direction and its distance.”\textsuperscript{357}

Adherence to precedent, while the first principle of adjudication, is thus defeasible. To be healthy, law, like truth, must grow along lines of reason and the social good. For the most part, the law’s historical growth is silent and unconscious, reflecting the customary morality of a people over time.\textsuperscript{358} Yet Cardozo maintained that much of the law’s most significant historical development occurs through “conscious or purposed growth,”\textsuperscript{359} The occasions for such purposive growth are those troubling occurrences of conflict or ambiguity in the extension of a legal rule. In resolving those cases, the judicial focus sometimes must shift from “the particular to the universal,”\textsuperscript{360} i.e., from the narrow concerns of the parties in the individual case to the larger and more vital social interests at stake.\textsuperscript{361} Precedent cases that stand opposed to the welfare of society must yield, Cardozo argued, to that fundamental end.\textsuperscript{362}

Hence, the question of whether to honor the doctrine of \textit{stare decisis} or set out on a new path presents to jurisprudence a most “vexed and perplexing problem.”\textsuperscript{363} While adherence to precedent is the “everyday working rule”\textsuperscript{364} of common law adjudication, it is not a rigid, inflexible judicial imperative. Adjudication in the common law tradition presents a complex process irreducible to a single formulaic command. Judging


\textsuperscript{354} See CARDOZO, THE GROWTH OF THE LAW, supra note 294, at 214–18 (discussing how in highly contested cases courts cannot escape the obligation and pain of choosing).

\textsuperscript{355} Id. at 219, 220.

\textsuperscript{356} CARDOZO, THE NATURE OF THE JUDICIAL PROCESS, supra note 293, at 66. Accord id. at 137 (“[W]ithin this narrow range of choice [judges] shall search for social justice.”).

\textsuperscript{357} Id. at 67.

\textsuperscript{358} See id. at 104.

\textsuperscript{359} Id. at 105.

\textsuperscript{360} Id. at 140.

\textsuperscript{361} See id. at 139–40; CARDOZO, THE GROWTH OF THE LAW, supra note 294, at 192–93.


\textsuperscript{363} CARDOZO, THE GROWTH OF THE LAW, supra note 294, at 239.

\textsuperscript{364} CARDOZO, THE NATURE OF THE JUDICIAL PROCESS, supra note 293, at 20.
requires a discretionary balancing and synthesis of a number of practice-driven criteria. Though \textit{stare decisis}, to be sure, is the first principle in that balancing process, it is not an absolute standard overriding all other considerations. Cardozo insisted that to treat it as such would divest judges of their discretion, diminish the functional effectiveness of judicial practice, and subordinate social justice to the “demon of formalism.”

From Cardozo’s pragmatist standpoint, the doctrine of \textit{stare decisis} thus provides the starting-point for judicial decision-making, while the well-being of society marks the end-point. Our natural inclination toward “consistency between the present idea and . . . our whole stock of previously acquired truths,” coupled with the social value and comfort we gain from consistency and symmetry in legal doctrine, directs judges to begin their deliberations with a presumption favoring the following of precedent. Yet the presumption is rebuttable. If following a line of precedent cases or extending an established legal rule would work against social justice, then \textit{stare decisis} must yield. Pursuing the instrumental values of certainty and symmetry becomes a “sham” if used to uphold cases that blemish the law as “deformities” or work against the social welfare. \textit{Stare decisis} accordingly cannot justify perpetuating legal rules that have been rendered archaic and unworkable by changed social or technological conditions. It does not warrant reinforcing “the walls of ancient [legal] categories” that time has atrophied and now threaten to “become centers of infection if left within the social body.” In sum, Cardozo was adamant: if a legal rule has become inconsistent with social justice, it should be abandoned.

The vexing problem of whether to follow precedent thus cannot, from the standpoint of legal pragmatism, be resolved simplistically as if the
outcome in complex, contested cases is preordained under unwavering devotion to precedent. For as Cardozo contended, the obligation to follow precedent is itself a principle of social justice. Certainty and uniformity command loyalty in judicial decision-making not \textit{a priori} through natural reason, but because of the social interest they serve in helping make the common law “as deep and fundamental as the postulates of justice.”

The high ideal of evenhandedness—of treating like cases alike—that the doctrine of \textit{stare decisis} represents likewise is best understood as an imperative of practice, a necessary incident of an adjudicative enterprise where judges hold a degree of lawmaking power. In addition, the instrumental restraints that enterprise imposes on its practitioners not only confine them to working within “the walls of the interstices,” but deny them the power to elevate their personal preferences, including a judge’s principled choice to place abiding faith in certainty and precedent, above the social good. Since \textit{stare decisis} receives its justificatory value from the social benefits it confers, to follow precedent that appears, on balance, to conflict with social justice amounts to a formalistic extirpation of the judicial function.

This picture of common law adjudication, as a complex practice that at once treats following precedent as its “everyday working rule” while demanding that judges exercise their power “with insight into social values, and with suppleness of adaptation to changing social needs,” fully bears the imprint of pragmatist thought. Philosophical pragmatism posits consistency across the range of our beliefs as the first criterion of truth. Yet it further locates the creative genius of human cognition in our ability to craft concepts and theories that structure phenomena coherently as “mental modes of \textit{adaptation} to reality” that prove “instrumental to a control of the environment.” Legal pragmatism likewise finds creative genius in judicial practice at the delicate balance-point between certainty and stability in predictable outcomes and conscious, purposive growth of legal doctrine. For as Justice Cardozo concluded: “Between these two

\begin{itemize}
\item \textsuperscript{373} \textsc{Cardozo, The Growth of the Law, supra} note 294, at 192.
\item \textsc{Cardozo, The Nature of the Judicial Process, supra} note 293, at 112–15.
\item \textit{Id.} at 129.
\item \textit{Id.}
\item \textsuperscript{375} \textit{See} \textsc{Cardozo, The Growth of the Law, supra} note 294, at 192–93.
\item \textsc{Cardozo, The Nature of the Judicial Process, supra} note 293, at 20.
\item \textit{Id.} at 94.
\item \textsuperscript{379} \textit{See} \textsc{James, The Meaning of Truth, supra} note 72, at 105.
\item \textsc{James, Pragmatism, supra} note 21, at 94.
\item \textsuperscript{380} \textit{See also} \textsc{Dewey, Essays in Experimental Logic, supra} note 22, at 30. \textit{See also} \textsc{Dewey, Experience and Nature, supra} note 212, at 10–11.
\end{itemize}
extremes we have the conception of law as a body of rules and principles and standards which in their extension to new combinations of events are to be sorted, selected, moulded, and adapted in subordination to an end.”

That end, again, answers not to grand theory or the achievement of specific results, but to the functional purpose of law and judicial practice, “the attainment of a just result.”

VII. CONCLUSION

Just as the philosophy of pragmatism offers accounts of knowledge, truth, and reality that are distinctly modest in speculative pretensions, so legal pragmatism comprises a theoretically unadorned picture of adjudication. Applied to law, pragmatism spurns juristic abstractions. It rejects faith in absolute, full-blossomed legal truths. It assumes an agnostic attitude toward thick jurisprudential theory. Grand, formal explanations of the growth of legal concepts smack to pragmatism of nothing more than “tender-minded” intellectual longing. Legal pragmatism instead advances quite humble accounts of law and legal doctrine. It presumes that legal rules and principles can only be understood when examined contextually in the ordinary settings of their social birth. And it posits that legal doctrine can only be justified (or justifiably criticized) through investigating the internal processes and methods of law, especially the practice of judicial decision-making.

Some critics of legal pragmatism accordingly disparage it as banal, as offering nothing more than a mundane account of ordinary judicial decision-making. Compared to the splendor of many grand theories of law, pragmatist jurisprudence does seem insipid. Economic theories of law

386. See James, The Sentiment of Rationality, supra note 66, at 64, Essays in Pragmatism 4.
387. See, e.g., DEWEY, My Philosophy of Law, supra note 224, at 117 (arguing that law must be understood in its cultural context as an “intervening in the complex of other activities, and as itself a social process . . . . [that] can be discussed only in terms of the social conditions in which it arises and of what it concretely does there.”); John Dewey, The Historical Background of Corporate Legal Personality, 35 Yale L.J. 655, 660–62 (1926) (maintaining that legal matters must be analyzed in terms of their specific social consequences).
388. See Richard Rorty, The Banality of Pragmatism and the Poetry of Justice, in Pragmatism in Law & Society, supra note 7, at 89.
encase legal doctrines in a foresighted rationalism that legal pragmatism cannot touch. Originalism in constitutional interpretation simplifies the search for constitutional meaning so deftly as to generate absolute constitutional truths that legal pragmatists, restrained by method and practice, cannot even fancy. Utilitarian jurisprudence, with its singular teleological end of achieving the best outcome overall, boasts a formulaic neatness that would leave the legal pragmatist sullen in envy were it not mere whimsy. Pragmatist jurisprudence quite simply cannot match the formulaic certainty and ornamental grandeur of such thick jurisprudential theories.

Yet the flatness of legal pragmatism provides the keystone for its descriptive and justificatory virtue. Pragmatism portrays law as a complex and variegated social phenomenon whose doctrines are best understood by staying close to the empirical conditions and practice-bound context of their growth.\(^{390}\) Perhaps more than anything, legal pragmatism admonishes judges, as well as legal theorists, to practice restraint in jurisprudential ambition. It cautions against hasty generalization from attractive working hypothesis to ultimate final truth. It counsels the adoption of workable rules and principles that serve the end of social well-being, the final cause of law’s very being. While it conceives of law as a wholly human-made affair, it urges restraint by judges and disallows roaming at will beyond the interstitial walls that precedent and practice erect. And while its instrumental orientation calls upon judges to adapt the law as necessary to control trouble in the social environment, legal pragmatism treats following precedent as the first rule of adjudication for judges working in the common law tradition. For in law, as in life, maintaining a coherent set of beliefs is the first requisite for achieving intellectual satisfaction. If a challenge arises in some corner of a legal system’s set of doctrinal beliefs, the legal pragmatist’s first inclination is to hold fast to precedent. If maintaining the settled law is not possible, then pragmatism counsels judges to overrule guardedly, so as to achieve “a minimum of jolt, a maximum of continuity.”\(^{391}\)

Given its commonplace approach to jurisprudence and the marked conservatism of its method, it is remarkable that legal pragmatism churns so much anxiety among so many legal scholars. Perhaps the disquiet, particularly the worry about result-orientation, comes from those who only know of pragmatism through the works of Richard Rorty or Richard

\(^{390}\) See DEWEY, My Philosophy of Law, supra note 224, at 117–20.

\(^{391}\) JAMES, PRAGMATISM, supra note 21, at 35.
Posner. Rorty’s postmodern pragmatism does assume a utilitarian and result-oriented cast.\(^{392}\) It does encourage epistemological flexibility and interpretive flamboyance.\(^{393}\) Yet the philosophy of pragmatism did not begin or end with Richard Rorty. While his strand of postmodern pragmatism enjoys a loyal following in certain circles, it represents only a small slice of pragmatist thought. In many respects it is an outlier. For despite Rorty’s frequent honorifics to John Dewey,\(^{394}\) the form of pragmatism he advances stands in pointed contrast to pragmatism’s classical and analytic tradition.\(^{395}\)

Likewise, Judge Posner’s theory of pragmatic adjudication advocates a number of positions at odds with the analytical legal pragmatism discussed herein. He embraces a non-objective view of truth,\(^{396}\) considerable flexibility toward whether to follow precedent,\(^{397}\) a robust consequentialism,\(^{398}\) and, of course, his signature call for free market determinism.\(^{399}\) None of these positions reflect the philosophy of

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392. See, e.g., RORTY, PHILOSOPHY AND SOCIAL HOPE, supra note 20, at 84–86, 186, 268, 273, 276 (identifying pragmatism with utilitarianism); Richard Rorty, Pragmatism as Romantic Polytheism, in THE REVIVAL OF PRAGMATISM, supra note 84, at 21–25, 29 (characterizing his philosophy as one of “romantic utilitarianism”).

393. See, e.g., RORTY, Pragmatism, Relativism, and Irrationalism, in CONSEQUENCES OF PRAGMATISM, supra note 20, at 160, 163–65 (characterizing pragmatism as blurring the epistemological difference between what is and what ought to be); Rorty, Postmodernist Bourgeois Liberalism, supra note 20, at 333 (arguing that nothing has any genuine moral force).


398. See supra notes 170–75 and accompanying text.

399. See, e.g., POSNER, HOW JUDGES THINK, supra note 20, at 35–40, 77; POSNER, LAW, PRAGMATISM, AND DEMOCRACY, supra note 20, at 2, 24–56, 77–79, 81; RICHARD POSNER,
pragmatism. But that should not be surprising, for Judge Posner admits that what he means by pragmatism has little in common with philosophical pragmatism. He expressly distances himself from the philosophy of pragmatism, abjuring it as unhelpful in understanding law or judicial practice. The theory of pragmatic adjudication he advances is one of “everyday pragmatism.” It is a mindset reflecting the popular, common sense usage of the term “pragmatism”—so popular, so everyday, as to be described by Posner as “the untheorized cultural outlook of most Americans.” Hence, given his project and express repudiation of philosophical pragmatism, nothing Judge Posner says should be taken as bearing on legal pragmatism insofar as it is grounded in the tradition of pragmatist philosophy.

Whatever warrant there may or may not be for attributing a result-oriented standpoint to the postmodern and everyday pragmatisms of Rorty and Posner, that charge holds no merit against the classical and analytic strand of legal pragmatism chronicled herein. Unfortunately, when legal theorists like David Luban, Ronald Dworkin, or others impugn legal pragmatism for allegedly advancing an unbridled consequentialism, they do so in the most general of terms. They speak of a generic pragmatism. Typically, they do not trouble themselves to document specific sources for the positions they tag as representative of pragmatist thinking. To a disturbing degree, those positions mischaracterize pragmatism in straw man fashion. Specifically as to the charge of result-orientation, the picture of legal pragmatism they paint is of a jurisprudence that would reconstruct adjudication in the most unbecoming ways. They fashion a capricious pragmatism so singularly focused on achieving the best social outcomes as


400. E.g., Posner, How Judges Think, supra note 20, at 233–34 (claiming that legal pragmatism is not dependent upon nor derived from philosophical pragmatism); Posner, Law, Pragmatism, and Democracy, supra note 20, at 10–13, 23, 41–49 (arguing that classical and analytic philosophical pragmatism offer little toward understanding legal discourse or practice); Posner, The Problematics of Moral and Legal Theory, supra note 20, at 227 (asserting that he uses the term pragmatism “in a distinctly low-key sense . . . in particular not the sense in which it is used to name a philosophical position”).

401. See Posner, Law, Pragmatism, and Democracy, supra note 20 passim.

402. Id. at 50.

403. See, e.g., Dworkin, Law’s Empire, supra note 4, at 151–64 (criticizing pragmatist legal analysis at length without one reference or citation to support the positions he attributes to pragmatism); McGinnis & Rappaport, supra note 8, at 917–20, 927–28, 934–35 (offering a so-called pragmatic justification for originalism in constitutional interpretation, yet providing no account of pragmatism other than to treat it as caring about good consequences).
to sanction nearly anything in judicial decision-making. Instead of appeal to principle or integrity, this fictional pragmatism is said to recommend judging by trickery and "crude experimentalism." It is presented as incapable of valuing logical coherence or historical consistency in legal decision—deficiencies alleged to blind it to the virtue of following precedent, except when convenient to attain desirable consequences.

This picture certainly does portray a lame legal theory. No wonder so many legal scholars mimic Tom Stoppard’s Guildenstern with a rueful, “Pragmatism?!—is that all you have to offer?" But the picture is a chimera that seriously mismeasures pragmatist jurisprudence. For in its classical and analytic tradition, pragmatism is anything but a boorish result-oriented philosophy. As William James stated over and over, pragmatism offers only a method of deliberative inquiry. It does not champion any special results, commend any doctrines or dogmas, or countenance any conclusions or truths a priori. Those truths it does sanction come only by way of reflective inquiry, guided by the hindsight of experience and directed with foresight toward the resolving of some trouble or uncertainty clogging human affairs. In this respect, pragmatism does indeed look to the consequences of inquiry. Yet similar to Kant in the ethical realm, it does so non-consequentially. For unlike utilitarianism, pragmatism does not accept a proposition as true or a course of action as right because it leads to better social consequences than its alternatives. Rather, pragmatism looks to consequences as indicia in the measurement of truth. If a proposition or judgment satisfies intellectually by working to resolve some trouble or confusion while fitting logically within a comprehensive system of belief, it counts consequentially as “good in the way of belief,” i.e., true.

As expressed so eloquently by Justice Cardozo, this pragmatist conception of deliberation and truth models perspicuously the common law method of adjudication. Cardozo embraced legal pragmatism for several reasons. He liked how it rejects absolutism, treats legal rules and principles as working hypotheses, and dissuades judges from fashioning

404. See supra text accompanying notes 10–18, 161–69.
405. See Weinberger, supra note 14, at 415.
406. Cook, supra note 5, at 1445.
407. See Dworkin, Law’s Empire, supra note 4, at 95, 151; Luban, supra note 10, at 43, 45.
408. Stoppard, supra note 1, at 58.
409. E.g., James, The Meaning of Truth, supra note 72, at 37; Pragmatism, supra note 21, at 29, 31.
410. James, Pragmatism, supra note 21, at 42.
themselves quixotic adventurers free to pursue their own ideals of justice and the common good. From pragmatism’s concurrent emphases on consistency and measured growth in matters of truth and judgment, he drew philosophical justification for the common law’s principled commitment to *stare decisis* as its “everyday working rule”\(^{411}\) while still allowing conscious, purposive growth in legal doctrine. In no respect did Cardozo see in legal pragmatism a result-oriented jurisprudence. Nor should we. For when applied to law and jurisprudence, pragmatism in its classical and analytic sense commends only one result—justice.